

Exam MB-330 All Actual Questions(2025/10/23)

Question #1

Topic 7

Introductory Info

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other questions in this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study -

To display the first question in this case study, click the Next button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. If the case study has an All Information tab, note that the information displayed is identical to the information displayed on the subsequent tabs. When you are ready to answer a question, click the Question button to return to the question.

Background -

Wide World Importers is a distribution company whose primary customers are small boutique shops which sell globally-sourced products including unique or hand-crafted items such as perfumes and ceramicware. Through the Wide World Importers sales cycle, the commission-based sales team identifies opportunities and negotiates with shops by using a quoting process. The products may or may not already exist in the company's current product list. The company has the following divisions and areas of responsibility:

Division	Responsibilities
Sales	Source customers, generate quotes
Inventory	Create products and associated setups, manage costing
Compliance	Define testing, set up regulatory requirements
Customer service	Create and manage orders

Current environment -

Wide World Importers use Dynamics 365 Finance and Dynamics 365 Supply Chain Management. There is a single legal entity. The primary distribution center for the company is located in Las Vegas, Nevada, USA. There is an additional warehouse in California which receives imported goods from container ships. When goods are received in California, the goods are

transferred to Nevada for distribution. No orders are shipped directly from California.

Requirements. Sales -

The company has two teams of sales representatives: East and West. Each team has one representative for each of the following categories of goods: perfumes, ceramicware, and all other goods. Sales representatives are paid commissions based on sales. Commissions must be paid based on the home office location for customers. For example, commission for a customer that is headquartered in the Western United States is paid to the West group of sales representatives.

Sales representatives are responsible for driving new business. Company executives must be able to see metrics that define the companies that the sales representatives is targeting, where there is potential to do business, and where quotes are being generated. Customer records must not be created until a sale is confirmed.

The sales team quoted a new perfume for a customer named Customer1. The customer has shipping locations in the following regions: United States, Austria, and Japan. Sales must only be made to the US and Japan due to product ingredients.

Automated checks must be put into place so that users do not have to remember to select the correct item.

Requirements. Testing -

The company periodically performs testing on ceramicware as it is received to determine whether the products contain lead.

The company labels and markets ceramicware as Lead Free or Not for food use. Perfumes may contain restricted ingredients that cannot be sold to customers in the European Union. The company performs testing on perfumes and has processes to ensure that perfumes containing restricted ingredients are not sold to customers in Europe.

Ten percent of all ceramicware items received must be tested for lead. The process for managing testing must be automated.

There must be tolerances setup that define the acceptable amount of lead levels in a product.

Requirements. Inventory management

The inventory team must control costing of items by using FIFO principles. The finance team must be able to see updated FIFO adjustments throughout the month but will only settle FIFO for month-end reporting.

Inventory close must be run at the end of each month. A report must be provided to the finance team that includes the physical quantities and inventory value for items, with totals at the bottom. The warehouse team needs a similar report but does not want the inventory value included.

During inventory close, some items cannot be fully costed because the issue cannot be settled against the receipt. The finance team must know which items were excluded.

Other inventory requirements -

Inventory must be reserved against physical inventory.

Items must be grouped so that the inventory costing can be posted to the ledger by using the following groups: perfumes, ceramicware, other goods.

All goods are FIFO. Financial reports must be grouped by these three categories, even though transactions from all categories post to the same ledger accounts.

Wide World Importers plans to import a specific type of pottery from a local company in Mexico that makes the goods. The pottery must be available in orange or red colors. The cost is the same regardless of the color selection.

A new line of perfumes is being introduced. The procurement team must be able to identify which perfumes are men's or women's fragrances, and must be able to further categorize perfumes as Perfume, Eau de Perfume, Eau de Toilette, Eau de Cologne, or Eau Fraiche.

You must set up a structure of products for classifying each item for purchase, sales, and reporting analysis.

Issue -

Customer service representatives report that some inventory shows as ordered reserved when the ordered reserved parameter is turned off.

An item that typically carried is out of stock. A customer named Customer2 wants to place a special rush order for the item.

This will result in a significantly increased cost from the supplier. The finance team does not want to have this special order affect the FIFO tiers.

Question

You need to configure the system to support the inventory costing requirement.
Which two actions should you perform? Each answer represents a complete solution.
NOTE: Each correct selection is worth one point.

- A. one default item group for all items
- B. one item group each for perfume, ceramicware, and other goods **Most Voted**
- C. one FIFO item model group and one Standard item model group
- D. one FIFO item group
- E. one financial dimension for each item group **Most Voted**

Correct Answer: *BE*

Community vote distribution

BE (100%)

Comments

Kev_Sharp **Highly Voted** 7 months, 2 weeks ago

Selected Answer: BE

Answer

B. one item group each for perfume, ceramicware, and other goods

Requirement = "Items must be grouped ... by using the following groups: perfumes, ceramicware, other goods"

E. one financial dimension for each item group

Requirement = "Financial reports must be grouped by these three categories, even though transactions from all categories post to the same ledger accounts."

Incorrect answers and reasons

A. one default item group. Reason = Does not split out into perfumes, ceramics, other goods.

C. one FIFO item model group and one Standard item model group. Reason = Standard item model group is not a requirement

D. one FIFO item group. Reason = This states item group not item model group

upvoted 5 times

H_Incandenza **Most Recent** 11 months, 2 weeks ago

I don't understand in (C) why we're choosing to add a standard cost Item Model Group.

The requirements clearly state: all FIFO costing. Is there some D365 related requirement to always have at least one IMG for standard?

upvoted 1 times

Saeidkajolah 1 year, 11 months ago

Why not D instead of c? Why should a standard model be created as well?

upvoted 1 times

patrick364 1 year, 11 months ago

D is item group instead of item model group.

If there is one option that Create only FIFO item model group, I will pick that one.

upvoted 2 times

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Question #2

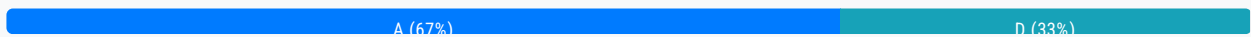
Topic 7

You need to configure the structure for the new line of perfumes.
What should you do first?

- A. Create a procurement category hierarchy. **Most Voted**
- B. Create a new product with tracking dimensions.
- C. Create a new product with storage dimensions.
- D. Create product configurations.
- E. Set up a new product master and implement serial tracking.

Correct Answer: A

Community vote distribution



Comments

globeearth 5 months, 3 weeks ago

Selected Answer: A

Use Procurement Categories when you need to classify items broadly, apply purchasing rules, or analyze spending trends across groups of items.

upvoted 1 times

mondays 1 year ago

Selected Answer: D

Procurement categories are primarily for PRs and internal use. It should be configurations as the items need to be sold. I reckon D

upvoted 1 times

Kev_Sharp 1 year ago

Selected Answer: A

A. Create a procurement category hierarchy.

I agree that procurement catalogs are for internal procurement only, but their prerequisite procurement category hierarchy is not.

"Procurement category hierarchies classify items or transactions for reporting and analysis. By using a procurement category hierarchy, companies can strategically manage categories, products, vendors, and other procurement factors from a central

location."

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/procurement-catalogs#prerequisites>

Reasons why other answers are incorrect

Definitely not B. tracking (E. serial) or C. storage dimensions.

D. Product configurations are for manufacturers who use configure-to-order not importers and distributors.

upvoted 1 times

mondays 1 year ago

The article quoted here is category setup as related to catalogs, its still about PRs i think. It should be configurations as the items need to be sold. I reckon D

upvoted 1 times

python123 1 year, 3 months ago

A is correct

upvoted 1 times

Saeidkajkolah 2 years, 4 months ago

I think D is correct. Procurement category is for requisition as a part of procurement catalog.

upvoted 2 times

cordaxi 2 years, 9 months ago

This is wrong! The procurement category hierarchy is used to classify products that your organization purchases for its own use. In this case, the product is perfume, which is to be sold in the market, not to be used internally.

upvoted 2 times

PrzemoK 2 years, 9 months ago

I would say the answer is correct, because:

- In the text you have requirement that "Procurement team want to categorize..."
- only this answer is about categorization, the other answers just do not match

upvoted 6 times

alfi22190 2 years, 1 month ago

Requirement: You must set up a structure of products for classifying each item for purchase, sales, and reporting analysis

upvoted 2 times

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Question #3

Topic 7

You need to address the inventory costing requirements.

What are two possible ways to achieve the goal? Each answer represents a complete solution.

NOTE: Each correct selection is worth one point.

A. Use FIFO with marking. **Most Voted**

B. Create purchase orders from sales orders. **Most Voted**

C. Set up commodity pricing.

D. Create a costing version.

E. Set up a costing sheet.

Correct Answer: AB

Community vote distribution

AB (100%)

Comments

AntoonVM 9 months ago

According to docs both marking an a purchase order created from a sales order guarantee that cost of sales is linked to the PO.
upvoted 2 times

PrzemoK 9 months, 2 weeks ago

All goods must be reserved against physical inventory, and all goods are FIFO. So A,B
upvoted 1 times

Lilliam 10 months ago

Selected Answer: AB

By process of elimination C/E relates to standard costing and commodity items. Only A&B would makes sense.
upvoted 3 times

T3nnaM 1 year, 1 month ago

This can't be right. I'd say A and D?
upvoted 1 times

T3nnaM 1 year, 1 month ago

Sorry D is standard cost, so using the method of elimination: D and E are standard cost. C is for raw material, so A and B.
upvoted 5 times

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Question #4

Topic 7

You need to configure the system to support the pottery line.
What should you do first?

- A. Set up a new product with product configuration.
- B. Create a new product with tracking dimensions.
- C. Create a new product master with pre-defined product variants. **Most Voted**
- D. Create a new product with storage dimensions.

Correct Answer: C

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/tasks/create-predefined-product-variants>

Community vote distribution

C (100%)

Comments

Kev_Sharp 1 year ago

Selected Answer: C

Correct

upvoted 1 times

python123 1 year, 3 months ago

It is correct

upvoted 1 times