

Exam MB-330 All Actual Questions(2025/10/23)

Question #1

Topic 4

SIMULATION -

You are a functional consultant for a company named Contoso Entertainment System USA (USMF).

USMF recently experienced issues with a transport company. Many packages were returned because the boxes were opened during delivery.

Users in the sales department are creating sales order returns for the returned open boxes.

You need to configure the system to ensure that the sales department users can select a predefined description of Open Box for each sales order return.

To complete this task, sign in to Dynamics 365 portal.

Correct Answer: *See explanation below.*

You need to configure a Return Reason Code.

1. Click Sales and marketing > Setup > Sales orders > Returns > Return reason codes.
2. Press CTRL + N to create a new return reason code line.
3. In the Return reason code field, enter text to identify this code (enter Open Box).
4. In the Description field, enter text to describe the return reason code.
5. Use the Return reason code group drop-down list to add the code to a return reason code group.

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/service-management/set-up-return-reason-code>

Comments

Yugene 1 year, 1 month ago

The correct path is
Click Sales and marketing > Setup > Returns > Return reason codes
upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #2

Topic 4

HOTSPOT -

A company orders parts from a vendor. The vendor frequently ships more units than the company orders.

An approving manager must receive notification when the quantity of units received is more than 10 percent above the number of units ordered.

You have an existing notification workflow.

You need to ensure that the notification is generated.

How should you configure the system? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirements	Action
Configure overdelivery/underdelivery percent.	<ul style="list-style-type: none"> On the Purchase order form, purchase order lines fast tab, configure the overdelivery field. On the Purchase order form, purchase order lines fast tab, configure the underdelivery field. On the Sales order form, sales order line fast tab, configure the overdelivery field. On the Sales order form, sales order line fast tab, configure the underdelivery field.
Notify user about required approval.	<ul style="list-style-type: none"> Register the product and post the receipt list. Register the product on a purchase order line and post a receipt. Receive a product on a transfer order. Register the product on an Arrival journal and post a journal.

Correct Answer:

Answer Area

Requirements	Action
Configure overdelivery/underdelivery percent.	<ul style="list-style-type: none"> On the Purchase order form, purchase order lines fast tab, configure the overdelivery field. On the Purchase order form, purchase order lines fast tab, configure the underdelivery field. On the Sales order form, sales order line fast tab, configure the overdelivery field. On the Sales order form, sales order line fast tab, configure the underdelivery field.
Notify user about required approval.	<ul style="list-style-type: none"> Register the product and post the receipt list. Register the product on a purchase order line and post a receipt.

Receive a product on a transfer order.

Register the product on an Arrival journal and post a journal.

Comments

satoshi_ 11 months ago

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/landed-cost/over-under-transactions>

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #3

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A vendor is offering a rebate program on bottles of wine that have purchase orders placed within a month. There is a \$5.00 rebate on the purchase of 10-100 bottles and a \$6.00 rebate for the purchase of 101-200 bottles. Customers can purchase wine by the bottle or by the case. Discounts apply to all varieties of wine sold by the vendor.

You need to create a vendor rebate agreement to ensure that the correct rebate amount is claimed at the end of the month.

Solution: On the rebate agreement, in the unit of measure rebate option, select exact match.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

Community vote distribution

B (100%)

Comments

globeearth 6 months ago

Selected Answer: B

No, the solution does not meet the goal.

Selecting "Exact Match" restricts the rebate to purchases in the exact UOM specified (e.g., bottles), ignoring purchases in cases unless manually adjusted

Set the Unit of Measure Rebate Option to Convert. Define UOM conversions (e.g., 1 case = 12 bottles) in the system (Inventory Management > Setup > Units > Unit Conversions).

upvoted 1 times

satoshi_ 11 months ago

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-rebates>

upvoted 1 times

CCexamn 3 years, 4 months ago

CC 3 years, 1 month ago

This solution is failing because it states the the UOM should be exact match. With that setup it can not switch between bottles and cases.

upvoted 4 times

PEFje 3 years, 5 months ago

Cases and bottles both apply for the rebate.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #4

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company has an agreement to pay royalties to a third party for use of their logo.

A royalty contract must be setup so that the third party paid monthly. The payment is based on invoiced sales.

You need to create a royalty contract and create monthly Accounts payable to the third party.

Solution: Create a royalty claim in Accounts receivable. Set up the third party as a customer to be paid royalties for use of the logo.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

Community vote distribution

B (100%)

Comments

Sniper2211 **Highly Voted** 3 years, 9 months ago

Account Payable it is
upvoted 5 times

globeearth **Most Recent** 6 months ago

Selected Answer: B

No, the solution does not meet the goal.

While creating a royalty claim in Accounts Receivable could be part of the royalty calculation process, setting up the third party as a customer prevents the creation of Accounts Payable payments. The third party must be a vendor to align with the payment requirement.

upvoted 1 times

75a0975 11 months, 1 week ago

Selected Answer: B

<https://learn.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #5

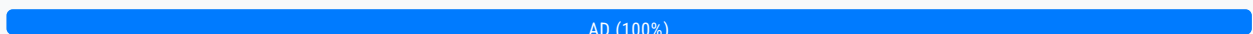
Topic 4

A company manufactures and sells custom bicycles. Customers can customize some components to create a custom bicycle. You need to configure sales orders to support the customization allowed for custom bicycle orders. What are two possible ways to achieve this goal? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.

- A. Create a sales order for the bicycle and make configuration selections on the order for the upgraded seat and handlebars. The production order will be automatically generated with the correct seat and handlebars. **Most Voted**
- B. Create a sales order for the bicycle and add separate line items for the upgraded seat and handlebars.
- C. Create a sales order for the bicycle. Modify the production order after it has been reported as finished to delete the standard seat and handlebars and add the upgraded seat and handlebars.
- D. Configure the product to allow for the seat and handlebars selection to be defined at order creation, automatically adding an upcharge to the sales price. **Most Voted**

Correct Answer: AD

Community vote distribution



Comments

globeearth 6 months ago

Selected Answer: AD

Why Not B or C?

B: Incomplete without additional steps to link separate line items to the production BOM, risking misalignment between sales and manufacturing.

C: Inefficient and post hoc; it doesn't configure the sales order upfront and violates standard manufacturing workflows.

upvoted 1 times

75a0975 11 months, 1 week ago

Selected Answer: AD

A and D makes so much sense

upvoted 1 times

TerryJB 1 year, 6 months ago

...we used to do C all the time in real life...!!
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #6

Topic 4

HOTSPOT -

A company implements Dynamics 365 Sales to manage sales prospects.

A salesperson must create a customer record for a new client in Dynamics 365 Supply Chain Management.

You need to create a sales order from an existing quote.

What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Convert to Sale	Actions
Define the customer.	<div style="border: 1px solid #ccc; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Create Customer from Lead.</p> <p>Convert Lead to Customer.</p> </div> </div>
Generate the sales order.	<div style="border: 1px solid #ccc; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Confirm the quote.</p> <p>Confirm the sales order.</p> </div> </div>

Answer Area

Correct Answer:

Convert to Sale	Actions
Define the customer.	<div style="border: 1px solid #ccc; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Create Customer from Lead.</p> <p style="background-color: #d9ead3;">Convert Lead to Customer.</p> </div> </div>
Generate the sales order.	<div style="border: 1px solid #ccc; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> </div>

Confirm the quote.
Confirm the sales order.

Comments

75a0975 11 months, 1 week ago

In my opinion, D365 sales is mentioned, but the instruction was, for a user to create a Customer in D365 SCM, hence we should follow D365SCM terminology. There is a Leads page in D365 SCM where we can create a Customer from a Lead. There is no Convert button, but it is possible to Create a Customer, from a Lead. Then, a Sales quotation can be created for a Customer. Once it is confirmed, the system automatically converts it to a Sales order. So the answer for me should be Create Customer from Lead for Q1.

upvoted 2 times

python123 1 year, 10 months ago

A company implements Dynamics 365 Sales to manage sales prospects, not FO. it is module driven app.

upvoted 1 times

bromark10 2 years, 3 months ago

You can convert a prospect to a customer, but if it is a lead you create the customer from the lead.. So not sure if this question is worded incorrectly. You also associate a prospect to a quotation not a lead?

upvoted 1 times

MPI99 2 years, 4 months ago

In my opinion only "convert Lead to Customer" makes sense. If you convert a lead into a customer /account, the lead will be closed for further editing. Creating a (new) customer from the lead would cause a conflict because you would end up with an active Customer AND an active lead at the same time in the system. This conflict gets even worse if you try to finish the qualifying process of the lead afterwards because you would have to create a second Customer/Account within the system.

upvoted 1 times

Yugene 2 years, 7 months ago

I believe that the answer is Create Customer from Lead because the convert action changes the record type e.g when you convert a prospect to a customer, the record type changes from "Prospect" to "Customer" and ceases to exist as a prospect. In the case of Lead, the record still exists as both Lead and Customer, therefore creating customer from lead should be the correct answer.

upvoted 1 times

KALMER 3 years, 2 months ago

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/create-an-opportunity-or-customer-from-a-lead>

Create a customer record from a qualified lead record
Click Sales and marketing > Common > Leads > All leads.

Select the lead for which you want to create a customer record.

Click Change status, and then click Qualify.

In the Update status form, select the reason for qualification, and then click OK.

If you selected to automatically create customers from qualified leads in the Sales and marketing parameters form, the Customers form is opened. Otherwise, you can manually create the customer record later.

In the Customers form, enter the customer name and group.

Close the form to save your changes.

upvoted 1 times

KALMER 3 years, 2 months ago

I have no idea which is the correct one. Now I found this: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/tasks/create-edit-sales-quotations>

Update a sales quotation

Go to Navigation pane > Modules > Sales and marketing > Sales quotations > All quotations.

On the Action Pane, click Follow up.

Click Convert to customer.

In the Customer account field, type a value.

Click Check. Make sure you see a message that the account number you typed in is free to use.

Click OK. The system has now created a new customer account for the prospect on the quotation.

upvoted 1 times

Przemok 3 years, 3 months ago

The question is to create from an existing quote. On the quote the only option is to convert to customer and next to confirm the quote. So the answers are correct

upvoted 3 times

Bilal_Kashmiri 3 years, 5 months ago

Customer from Lead is Correct option. Answer is wrong.

upvoted 1 times

timmy2t 3 years, 6 months ago

Create a customer from lead is correct. You can convert a lead to contact or account or opportunity but not customer.

upvoted 2 times

Karl127 3 years, 7 months ago

very poor question. There is a function "Generate customer".

Both ways works. I would go with "convert lead to customer", as this is the crm idea to work with leads, qualify them and create an opportunity and customer.

upvoted 1 times

Pir 4 years, 8 months ago

Convert Lead to customer is correct option:

When a lead is qualified, it can be converted to an opportunity, account, or contact.

<https://docs.microsoft.com/en-us/dynamics365/sales-professional/manage-leads-sales-professional>

upvoted 2 times

stefro85 5 years ago

I think it's option "Create Customer from Lead" as the Function in the Lead is called "Generate Customer".

upvoted 1 times

Shoah 5 years ago

I think it should be 'Convert lead to Customer'. As when you click on 'Generate customer' it creates the customer based on the lead data. It can be confusing as you are in a way creating a customer, but there is no way to create a customer directly from the Leads form.

upvoted 3 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #7

Topic 4

A company manufactures and sells surround-sound audio systems. A third-party company manufactures the stereo receivers as part of the Bill of materials (BOM) for complete sound systems.

You need to automatically create a purchase order for the stereo receiver from the production order for a sound system.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Assign the Vendor account to the service item BOM line. **Most Voted**

B. Set service item BOM line type to Vendor. **Most Voted**

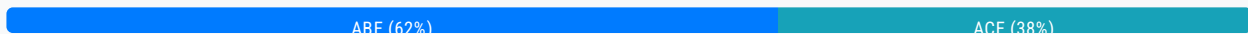
C. Set the service item BOM line type to Pegged supply.

D. Link the service items to the vendor on the costing sheet.

E. Attach the service item to the parent item as a BOM line. **Most Voted**

Correct Answer: ABE

Community vote distribution



Comments

AmrKamal 2 months, 1 week ago

Selected Answer: ACE

- A. Assign the Vendor account to the service item BOM line.
- C. Set the service item BOM line type to Pegged supply.
- E. Attach the service item to the parent item as a BOM line.

upvoted 1 times

globeearth 5 months, 2 weeks ago

Selected Answer: ABE

It cannot C, the Pegged supply line type is for internal production but in our case it is external procurement. It cannot D also because costing sheet is not core context here. so the remaining answers ABE makes the best fit. Please ignore my earlier response.

upvoted 1 times

globeearth 6 months ago

Selected Answer: ACE

Why Not B or D?... B: The Vendor line type is more suited for subcontracted services (e.g., outsourcing a production step) rather than procuring a finished component like the stereo receiver. Pegged Supply is the standard for this scenario... D: The costing sheet is irrelevant to purchase order automation—it's a cost management tool, not a supply chain trigger.

upvoted 2 times

satoshi_ 11 months ago

<https://learn.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-line-types>

upvoted 1 times

Blesaf 1 year, 5 months ago

Selected Answer: ABE

Correct!

upvoted 2 times

AntoonvM 2 years, 9 months ago

BCE I think is better: it is required that a purchase order is created automatically, hence pegged supply. I agree having a vendor is important also but it does not create pegged supply.

upvoted 1 times

Elyse0814 11 months ago

You cant make the line type vendor and pegged supply. Its one or the other.

upvoted 2 times

AntoonvM 2 years, 9 months ago

ABE is the correct answer to thisquestion.!

upvoted 1 times

Wolf89 3 years, 1 month ago

Selected Answer: ABE

Correct

upvoted 2 times

Karl127 3 years, 1 month ago

ABE seems to be correct.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #8

Topic 4

HOTSPOT -

A primary vendor tells you that their purchase order (PO) items will be delivered seven days later than expected. You find another vendor that carries the product and can deliver it the next day.

You need the purchases from both vendors, but only one PO exists in the system.

You need to ensure that the system correctly reflects the inbound products from both vendors.

How should you complete the setup? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Task	Action
Modify the original PO.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Add a new PO line with the second vendor, item, and quantity</p> <p>Modify the expected receipt date to increase by seven days</p> <p>Modify the receipts list to change the expected receipt date</p> </div> </div>
Create a new PO.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Add the primary vendor with a document handling note to send the PO to the new vendor and then add the item</p> <p>Add the primary vendor, create a case to link the new vendor, and add the item</p> <p>Add the new vendor and the item</p> <p>Add the primary vendor and the item. Change the vendor upon receipt</p> </div> </div>

Correct Answer:

Answer Area

Task	Action
Modify the original PO.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Add a new PO line with the second vendor, item, and quantity</p> <p style="background-color: #e0ffe0;">Modify the expected receipt date to increase by seven days</p> <p>Modify the receipts list to change the expected receipt date</p> </div> </div>
Create a new PO.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Add the primary vendor with a document handling note to send the PO to the new vendor and then add the item</p> <p>Add the primary vendor, create a case to link the new vendor, and add the item</p> <p style="background-color: #e0ffe0;">Add the new vendor and the item</p> <p>Add the primary vendor and the item. Change the vendor upon receipt</p> </div> </div>

Comments

JamesW Highly Voted 2 years, 9 months ago

Answer is correct.

upvoted 6 times

Karl127 Most Recent 1 year, 1 month ago

Answer is correct.

upvoted 3 times

GJ63 1 year, 6 months ago

I agree answer is correct

upvoted 3 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #9

Topic 4

HOTSPOT -

A company has several vendors who require 1099s.

You need to set up the vendors so that year-end reports can be correctly generated.

What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Action
Set up vendors	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Select Report 1099, enter the tax ID, and select the tax ID type</p> <p>Clear Report 1099, enter the tax ID, and select the tax ID type</p> <p>Select Report 1099. Use the vendor ID as the tax ID type</p> <p>Clear Report 1099. Do not enter a value for the tax ID type</p> </div> </div>
Add or edit 1099 accounts	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Edit invoice lines, edit settlement, and add manual 1099 transactions</p> <p>Edit settlement, add manual 1099 transactions, and edit sales order lines</p> <p>Edit item transactions, edit purchase order lines, and edit invoice lines</p> <p>Edit item transactions, edit settlement, and add manual 1099 transactions</p> </div> </div>

Correct Answer:

Answer Area

Requirement	Action
Set up vendors	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Select Report 1099, enter the tax ID, and select the tax ID type</p> <p>Clear Report 1099, enter the tax ID, and select the tax ID type</p> <p>Select Report 1099. Use the vendor ID as the tax ID type</p> <p>Clear Report 1099. Do not enter a value for the tax ID type</p> </div> </div>
Add or edit 1099 accounts	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> <p>Edit invoice lines, edit settlement, and add manual 1099 transactions</p> <p>Edit settlement, add manual 1099 transactions, and edit sales order lines</p> <p>Edit item transactions, edit purchase order lines, and edit invoice lines</p> </div> </div>

Comments

EllieG Highly Voted 11 months ago

this question shouldn't be in the exam - it is so very US specific.

upvoted 19 times

globeearth Most Recent 6 months ago

Given answers are correct. Option A: Edit invoice lines, edit settlement, and add manual 1099 transactions Why: This option provides a comprehensive approach to add or edit 1099 data:

Invoice lines: Captures 1099 details at the transaction entry point. Settlement: Corrects or updates 1099 data during payment. Manual transactions: Covers exceptions or adjustments. Together, these ensure all vendor payments are correctly tagged for year-end 1099 reports.

upvoted 1 times

globeearth 5 months, 2 weeks ago

Set up vendors for 1099 reporting - <https://learn.microsoft.com/en-us/dynamics365/finance/localizations/usa/noam-usa-set-up-vndrs-1099-rprtng>

upvoted 1 times

Pauline_z 1 year, 4 months ago

<https://docs.microsoft.com/en-us/dynamics365/finance/localizations/noam-usa-year-end-1099-reporting>

upvoted 3 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #10

Topic 4

A company uses Dynamics 365 Supply Chain Management.
 A customer returns a product that is defective for a replacement.
 You need to process the return order.
 Which three actions should you perform? Each correct answer presents part of the solution.
 NOTE: Each correct selection is worth one point.

A. Create a return of type Credit Only

B. Set the deadline date according to the company policy **Most Voted**

C. Create a credit note for the replaced product

D. Set the delivery address to the customer's address in the return order

E. Create a return of type Physical Return **Most Voted**

F. Set the deadline date to the date the customer returns the defective product

G. Set the delivery address to the company warehouse in the return order **Most Voted**

Correct Answer: BEG

Community vote distribution



Comments

AL09 **Highly Voted** 3 years, 4 months ago

1. Create a return of type physical return
2. Set the delivery address to the company warehouse in the return order
3. Set the delivery date according to the company policy

Notes:

1. Return and replacement, thus physical return
2. Delivery address - By default, the organization's address is used. If a specific warehouse is selected on the header, the delivery address is changed to the delivery address of the warehouse.
- 3: Deadline - The default value is calculated as the current date plus the period of validity. The period of validity is set on the Accounts receivable parameters page.

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/warehousing/sales-returns>
 upvoted 13 times

yarsalanpk Highly Voted 3 years, 12 months ago

In case of return order, usually there is physical return of the item unless you select the disposition code of "Credit Only" in which case company decides not to take physical item back from customer but credit the customer. As per question, customer needs replacement of item, therefore it is a physical return scenario. In answers, "of type physical return" is trying to imply that it's a physical return order, it's not saying user necessarily press any buttons of type "physical return" which of course not there in D365, and also trying to imply that disposition code will be selected which involves physical return, i.e. it must not be "credit only", otherwise no physical item will be returned and no replacement is possible.

upvoted 5 times

AmrKamal Most Recent 2 months, 1 week ago

Selected Answer: BEG

B. Set the deadline date according to the company policy
E. Create a return of type Physical Return
G. Set the delivery address to the company warehouse in the return order

upvoted 1 times

globeearth 6 months ago

Selected Answer: BEG

-> E. Why: Initiates the return process by requiring the defective product to be returned, aligning with a replacement scenario. -
> G. Why: Specifies where the defective item is shipped, ensuring it's received for inspection or replacement processing. -> B. Why: Establishes the timeframe for the customer to return the item, adhering to company rules and enabling timely processing. Why not credit only? "Credit Only" doesn't involve a physical return, contradicting the need for a replacement.

upvoted 2 times

Blesaf 11 months, 1 week ago

Selected Answer: BEG

Correct!

upvoted 2 times

yarsalanpk 3 years, 12 months ago

Microsoft also explains physical order process and credit only process separately. Here is the link
<https://docs.microsoft.com/en-us/dynamics365/supply-chain/warehousing/sales-returns>

upvoted 1 times

Jasenz 3 years, 12 months ago

Certainly not right! Deadline dates refer to RMA's and you don't need to do one in this case because you have already received the inventory back. I'd suggest that you Create a Return type of Credit Only, Set the delivery address to the Company warehouse and process the Credit note.

upvoted 3 times

yarsalanpk 3 years, 12 months ago

look at my description, appreciate your feedback

upvoted 1 times

Roda 4 years, 2 months ago

what's the meaning about return of type "Physical Return"? In 365 you can create only a returned order and the disposition code (that you have to insert during the receipt or before if you recognize only credit) allows to determine the type of return. But you can't create a return of type "Physical Return".

upvoted 1 times

yarsalanpk 3 years, 12 months ago

look at my description, appreciate your feedback

upvoted 1 times

ZVV 4 years, 2 months ago

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/warehousing/sales-returns>

upvoted 3 times

JamesW 4 years, 3 months ago

Correct! upvoted 4 times

Correct!

upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #11

Topic 4

HOTSPOT -

A company plans to use Dynamics 365 Supply Chain Management to automatically calculate and process royalties. You need to configure the system.

Which actions should you perform? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement

Action

Ensure that users can view the royalty amount on the sales order price details page.

▼
Select the Enable price details parameter in accounts receivable
Save the contract
Calculate the royalty
Create an invoice for the royalty amount

Create a royalty claim.

▼
Create an invoice
Pick an order
Create a pack slip for an order
Confirm an order

Reverse a royalty accrual.

▼
Process a royalty claim
Save a royalty contract
Cumulate a royalty claim
Configure a royalty claim

Set up items that require royalty payments to use a royalty code.

▼
Create a royalty contract
Create a royalty code group
Create a royalty term
Create a royalty item

Correct Answer:

Answer Area

Requirement

Action

Ensure that users can view the royalty amount on the sales order price details page.

Select the Enable price details parameter in accounts receivable
Save the contract
Calculate the royalty
Create an invoice for the royalty amount

Create a royalty claim.

Create an invoice
Pick an order
Create a pack slip for an order
Confirm an order

Reverse a royalty accrual.

Process a royalty claim
Save a royalty contract
Cumulate a royalty claim
Configure a royalty claim

Set up items that require royalty payments to use a royalty code.

Create a royalty contract
Create a royalty code group
Create a royalty term
Create a royalty item

References:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/financials/accounts-payable/royalty-contract>

Comments

globeearth 6 months ago

Given answers are correct.

Requirement 1: Ensure that users can view the royalty amount on the sales order price details page -> a. Select the Enable price details parameter in accounts receivable

Requirement 2: Create a royalty claim -> a. Create an invoice

Requirement 3: Reverse a royalty accrual -> a. Process a royalty claim (with note: assumes reversal via adjustment, as no exact match exists in the list)

Requirement 4: Set up items that require royalty payments to use a royalty code -> a. Create a royalty contract

upvoted 1 times

Riaz_Raheel 1 year, 2 months ago

Seems correct

upvoted 1 times

V20 1 year, 10 months ago

Agree with the answers.

upvoted 1 times

GJ63 2 years, 6 months ago

On an exam I should choice the same answers. In my opinion they are correct

upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #12

Topic 4

A client wants to use Dynamics 365 Supply Chain Management to assist processing intercompany trade. You need to ensure that intercompany sales order payments process correctly when intercompany payable journals are posted. What should you do?

- A. In the intercompany trade parameters for sales order policies, select Post journal automatically
- B. In the intercompany trade parameters for purchase order policies, select Post invoice automatically
- C. In the intercompany trade parameters for purchase order policies, select Post journal automatically **Most Voted**
- D. In the intercompany trade parameters for sales order policies, select Allow summary update of documents for original customer

Correct Answer: A

Community vote distribution

C (100%)

Comments

AmrKamal 2 months, 1 week ago

Selected Answer: C

C. In the intercompany trade parameters for purchase order policies, select Post journal automatically
upvoted 1 times

OlgaOs 1 year, 2 months ago

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/register-payments-automatically-for-intercompany-customer-invoices>
upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #13

Topic 4

You are the customer relations manager at a wholesale company.
 You perform promotion planning and must track fund usage.
 You need to set up a trade allowance agreement to register and track promotion contracts.
 Which two items should you set up prior to creating the agreement? Each correct answer presents part of the solution.
 NOTE: Each correct selection is worth one point.

- A. Sales category hierarchy
- B. Opportunity reasons
- C. Customer category hierarchy **Most Voted**
- D. Trade allowance funds **Most Voted**

Correct Answer: CD

Community vote distribution



Comments

AmrKamal 2 months, 1 week ago

Selected Answer: CD

C. Customer category hierarchy
 D. Trade allowance funds
 upvoted 1 times

globeearth 6 months ago

Selected Answer: CD

given answers are correct
 upvoted 1 times

globeearth 5 months, 2 weeks ago

=> D- Trade allowance funds- Allocating discretionary funds to the selected accounts, and setting up trade allowance agreements for promotions, based on bill-backs and one-off lump sum payments. Funds that are allocated to trade allowance agreements are recorded on the Funds page. => C - customer hierarchy - The Customers FastTab shows the customer hierarchy. To select the customers that the fund targets, drag them so that they are under Fund customers. ref - <https://learn.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/trade-allowance>

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/trade-allowance>
upvoted 1 times

Przemok 9 months, 1 week ago

Selected Answer: CD

Correct
upvoted 1 times

OdaiMakhamreh5 1 year, 1 month ago

Selected Answer: CD

Correct Answer
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #14

Topic 4

DRAG DROP -

A company wants to expand their purchasing power by enhancing their current procurement catalog in Dynamics 365 Supply Chain Management.

The company wants to redirect to external websites to help build their purchase requisitions.

You need to set up an external catalog.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Answer Area

- Configure the vendor for catalog import
- Activate the catalog
- Create and configure a new external catalog
- Create a new procurement catalog
- Publish the catalog
- Set up and verify procurement category associations to the vendor



Correct Answer:

Actions

Answer Area

- Configure the vendor for catalog import
- Activate the catalog
- Create and configure a new external catalog
- Create a new procurement catalog
- Publish the catalog



- Set up and verify procurement category associations to the vendor
- Create and configure a new external catalog
- Activate the catalog

Comments

globeearth 6 months ago

i go with c, f, b

(c) Create and configure a new external catalog

(f) Set up and verify procurement category associations to the vendor

(b) Activate the catalog

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-external-catalog-for-punchout>

upvoted 1 times

globeearth 5 months, 2 weeks ago

I go with F,C,B in this order.

Configure your procurement category hierarchy before you create the catalog.

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/procurement-catalogs>

upvoted 1 times

MarianaGe 10 months, 3 weeks ago

Options correct.

upvoted 1 times

Karl127 1 year, 7 months ago

correct

upvoted 2 times

BubuSonti 2 years, 8 months ago

Options are correct here.

Reference: <https://sisn.com/microsoft-dynamics-365-external-catalog-e-procurement/>

upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #15

Topic 4

DRAG DROP -

A company uses Dynamics 365 Supply Chain Management.

You must implement commission groups to match commission rates to products.

You need to configure commission tracking.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

NOTE: More than one order of answer choices is correct. You will receive credit for any of the correct orders you select.

Select and Place:

Actions

Answer Area

- Set up commission posting
- Register sales commissions
- Set up commission groups and rates
- Assign a sales representative
- Assign a commission group to a product



Correct Answer:

Actions

Answer Area

- Set up commission posting
- Register sales commissions
- Set up commission groups and rates
- Assign a sales representative
- Assign a commission group to a product



- Set up commission groups and rates
- Set up commission posting
- Assign a commission group to a product

References:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/sales-marketing/tasks/set-up-sales-commission-rules>

Comments

Zeljo 10 months, 2 weeks ago

Correct.

Here the link to the documentation:

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/tasks/set-up-sales-commission-rules>

upvoted 1 times

globeearth 5 months, 2 weeks ago

Set up sales commission rules

- Set up commission groups and commission rates
- Setting up commission posting
- Assign a commission group to a customer and a product

upvoted 1 times

Karl127 2 years, 7 months ago

correct

upvoted 1 times

Munning 3 years, 7 months ago

this is correct

upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #16

Topic 4

HOTSPOT -

A company hires four sales representatives for a region named Midwest.

You must configure commission calculations for the sales representatives in the Midwest region. The calculations must meet the following requirements:

- Calculate commissions for all items sold to customers at a rate of 10 percent of total revenue earned on a sales order.
- Apply commissions for all customers in the Midwest Customer group for commission.
- Split commissions equally between the representatives.

You need to configure a commission calculation that meets these requirements.

How should you configure the calculation? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Commission calculation field	Selection
Item code	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; height: 20px; display: flex; justify-content: flex-end; align-items: center; padding-right: 5px;">▼</div> <div style="padding: 2px;"> All Table Group </div> </div>
Customer code	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; height: 20px; display: flex; justify-content: flex-end; align-items: center; padding-right: 5px;">▼</div> <div style="padding: 2px;"> All Table Group </div> </div>
Sales rep. code	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; height: 20px; display: flex; justify-content: flex-end; align-items: center; padding-right: 5px;">▼</div> <div style="padding: 2px;"> All Table Group </div> </div>
Commission based on	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; height: 20px; display: flex; justify-content: flex-end; align-items: center; padding-right: 5px;">▼</div> <div style="padding: 2px;"> Margin Revenue Commission share </div> </div>
Commission percentage	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; height: 20px; display: flex; justify-content: flex-end; align-items: center; padding-right: 5px;">▼</div> <div style="padding: 2px;"> 2% 10% 25% </div> </div>

Answer Area	
Commission calculation field	Selection
Item code	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">All</div> <div style="padding: 2px;">Table</div> <div style="padding: 2px;">Group</div> </div>
Customer code	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">All</div> <div style="padding: 2px;">Table</div> <div style="padding: 2px;">Group</div> </div>
Sales rep. code	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">All</div> <div style="padding: 2px;">Table</div> <div style="padding: 2px;">Group</div> </div>
Commission based on	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">Margin</div> <div style="padding: 2px;">Revenue</div> <div style="padding: 2px;">Commission share</div> </div>
Commission percentage	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #cccccc; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">2%</div> <div style="padding: 2px;">10%</div> <div style="padding: 2px;">25%</div> </div>

Correct Answer:

Comments

globeearth 5 months, 2 weeks ago

A company hires four sales representatives for a region named Midwest [sales rep.code - group]. You must configure commission calculations for the sales representatives in the Midwest region. The calculations must meet the following requirements:

- Calculate commissions for all items [Item Code- All] sold to customers at a rate of 10 percent [commision percentage -10%] of total revenue [commision based on - revenue] earned on a sales order.
- Apply commissions for all customers in the Midwest Customer group [customer code - Group] for commission.
- Split commissions equally between the representatives.

upvoted 1 times

sansol 1 year, 1 month ago

CorrectCorrectCorrectCorrectCorrect

upvoted 1 times

skyfish 2 years, 1 month ago

Correct!

upvoted 1 times

Riaz_Raheel 2 years, 2 months ago

Correct

upvoted 1 times

Mayouni 2 years, 2 months ago

Correct.

upvoted 1 times

MarianaGe 2 years, 4 months ago

Correct.

upvoted 1 times

V20 2 years, 10 months ago

Correct.

upvoted 1 times

Karl127 3 years, 1 month ago

correct

upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #17

Topic 4

A company uses Dynamics 365 Supply Chain Management and implements procurement categories. Purchase requisitions are required for the purchase of procurement category goods. You need to ensure that the company purchases office supplies only from one specific vendor. Which two actions should you perform? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

A. Add the preferred vendor to the office supplies procurement category setup **Most Voted**

B. Create a preferred trade agreement for the office supplies vendor

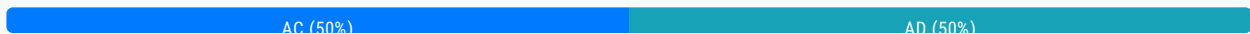
C. In purchasing policies, configure a specific category policy for office supplies **Most Voted**

D. In purchasing policies, create a Purchase requisition control rule

E. Configure the purchase requisition workflow to specify the office supplies vendor

Correct Answer: AC

Community vote distribution



Comments

daxghorl **Highly Voted** 3 years, 1 month ago

Create a Category policy rule where you can define the category and set up conditions on which vendor should be available for said category.

upvoted 5 times

AmrKamal **Most Recent** 2 months, 1 week ago

Selected Answer: AD

A. Add the preferred vendor to the office supplies procurement category setup

D. In purchasing policies, create a Purchase requisition control rule

upvoted 1 times

globeearth 6 months ago

Selected Answer: AC

Why Not B, D, or E? B: Trade agreements manage pricing, not mandatory vendor restrictions—insufficient for the goal. D: Purchase requisition control rules govern process controls, not category-specific vendor restrictions—too generic. E: Workflow

customization works but is unnecessarily complex when category policies (Option C) provide a built-in, simpler solution.
upvoted 1 times

Karl127 1 year, 1 month ago

A and C should be correct. But, in the policy setup you can only select "show preferred vendors only". Technically you could have many preferred vendors in your procurement category.

upvoted 2 times

PEFje 1 year, 5 months ago

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/purchase-policies>

upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #18

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A vendor is offering a rebate program on bottles of wine that have purchase orders placed within a month. There is a \$5.00 rebate on the purchase of 10-100 bottles and a \$6.00 rebate for the purchase of 101-200 bottles. Customers can purchase wine by the bottle or by the case. Discounts apply to all varieties of wine sold by the vendor.

You need to create a vendor rebate agreement to ensure that the correct rebate amount is claimed at the end of the month.

Solution: On the rebate agreement, specify each item group assigned to wine. Add a rebate line break of quantity 10-100 and a second rebate line break of quantity 101-200.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

Community vote distribution

B. (100%)

Comments

SandyF **Highly Voted** 4 years, 5 months ago

See The From value value is inclusive, whereas the To value value is exclusive. For example, the Rebate line break type field is set to Quantity, and you enter 1 in the From value field and 3 in the To value field. In this case, the rebate amount applies when you purchase one or two items, but not when you purchase three items.

upvoted 7 times

asedawy 3 years, 3 months ago

i agree and thus the answer should be no as the break quantity should be 10-101 and 101-201

upvoted 2 times

Dat_nguyen **Highly Voted** 4 years ago

I think the answer is No
upvoted 5 times

yarsalanpk 3 years, 11 months ago

The answer does not mention the expiry date as well, so it should be No i think, since question says vendor offers rebate for purchase orders placed with in a month, it doesn't say every month, so the rebate agreement should be for limited time period

upvoted 2 times

Erikj 3 years, 9 months ago

I do think the answer is No, but because of the text "specify each item group assigned to wine.". One cannot add multiple item groups to an agreement, but should then create multiple agreements.

upvoted 2 times

CCexamn 2 years, 10 months ago

I think NO because it is not possible to specify an item group in the line.

upvoted 1 times

H_Incandenza 11 months ago

A charitable reading would indicate that they are referring to the vendor rebate item group, as others have pointed out.

upvoted 1 times

Lilliam Most Recent 2 years, 3 months ago

Just as an FYI, there is a item rebate group and perhaps, that is the issue with the question. It can be used on the rebate set up under Item code. The item rebate group is assigned at the released product level under sell fastab.

upvoted 2 times

V20 2 years, 4 months ago

Selected Answer: B

Tested on a USMF company and cannot validate a Vendor Rebate with

1st line having 10-100 bottles

2nd line having 101-200 bottles

The error: "There is a gap between the quantity range between this rebate detail and another rebate detail."

Also, adding rebate item group assigned to wine IS possible, but you cannot add the lines with the specified qty.

Answer = No (B).

upvoted 4 times

OdaiMakhamreh5 2 years, 7 months ago

Selected Answer: B

The correct answer is NO

upvoted 2 times

Karl127 2 years, 7 months ago

In so many questions the quantities are wrong. The maximum quantity is "exclusive". So it has to be 0 - 101 and 101 to 201, if it works like it does in the trade agreements.

upvoted 2 times

Karl127 2 years, 7 months ago

In a vendor rebate agreement you can select group for items and select a group. This group can be linked to different items. So I would say the given answer could be correct.

upvoted 2 times

Alexio 3 years, 1 month ago

The answer is correct. The question states that " There is a \$5.00 rebate on the purchase of 10-100 bottles and a \$6.00 rebate for the purchase of 101-200 bottles", it does not say "between" 10 and 10 and 100 bottles....The line break is OK

upvoted 2 times

yarsalanpk 3 years, 11 months ago

in previous comments "when i say answer does not mention expiry date as well", i mean to say it actually should have mentioned expiry date, reason is rebate is offerred for a month only, not every month.

upvoted 1 times

PhuongBe 4 years, 10 months ago

Add a rebate line break of quantity 10-100 and a second rebate line break of quantity 100-200.

upvoted 2 times

viking1 3 years ago

No, the second line would need to be 101-201.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #19

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A vendor is offering a rebate program on bottles of wine that have purchase orders placed within a month. There is a \$5.00 rebate on the purchase of 10-100 bottles and a \$6.00 rebate for the purchase of 101-200 bottles. Customers can purchase wine by the bottle or by the case. Discounts apply to all varieties of wine sold by the vendor.

You need to create a vendor rebate agreement to ensure that the correct rebate amount is claimed at the end of the month.

Solution: On the rebate agreement, set the calculation date type field to created.

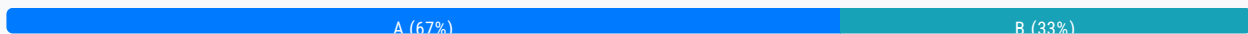
Does the solution meet the goal?

A. Yes **Most Voted**

B. No

Correct Answer: B

Community vote distribution



Comments

dmp1985 **Highly Voted** 4 years, 7 months ago

Why is the answer no? It says purchase orders placed within a month and Calculation date type Created uses the creation date of the purchase order.

upvoted 8 times

Naoki 4 years, 1 month ago

I think, this answer is "Yes".

"purchase orders placed within a month." means that it is matter of the order creation date.

then calculation date type should be "Create".

If request delivery date is matter of this agreement, then calculation date type should be "Requested delivery".

Reference;

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-rebates>

See "Review details of a vendor rebate agreement"

Commented 15 minutes ago

upvoted 5 times

andreasraithel Highly Voted 4 years, 6 months ago

this should be correct, as the previous and following questions are not correct. PO are registered which are "placed" means also "created" in the period.

upvoted 6 times

globeearth Most Recent 6 months ago

Selected Answer: B

B. No - A complete solution would include:

Calculation date type: Created.

Validity: Start = 1st of the month, End = last day of the month.

Rebate lines: \$5.00 for 10–100 bottles, \$6.00 for 101–200 bottles.

Unit: Bottles, with case conversion.

Scope: Vendor and all wine varieties.

upvoted 1 times

LucasK69 9 months, 3 weeks ago

Selected Answer: A

I think, this answer is "Yes".

"purchase orders placed within a month." means that it is matter of the order creation date.

upvoted 1 times

H_Incandenza 11 months ago

Selected Answer: A

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-rebates>

upvoted 1 times

Yrshukla 1 year, 11 months ago

What about the other criteria other than calculation date type not matching? I answer no because it refers to the "Calculation date type = created only. It remains created if the line is blank though.

upvoted 2 times

GJ63 3 years ago

Answer should be Yes

upvoted 2 times

sadiq_d365 4 years, 2 months ago

There is a gap between the quantity range between this rebate detail and another rebate detail.

upvoted 3 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #20

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A vendor is offering a rebate program on bottles of wine that have purchase orders placed within a month. There is a \$5.00 rebate on the purchase of 10-100 bottles and a \$6.00 rebate for the purchase of 101-200 bottles. Customers can purchase wine by the bottle or by the case. Discounts apply to all varieties of wine sold by the vendor.

You need to create a vendor rebate agreement to ensure that the correct rebate amount is claimed at the end of the month.

Solution: On the rebate agreement, set the start date to be the first of the month. Set the expiry date to be 30 days.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

Community vote distribution

B (100%)

Comments

SandyF **Highly Voted** 2 years, 11 months ago

Actually it's because you can specify start date and expiry date, not a period
upvoted 9 times

Greenton **Highly Voted** 2 years, 1 month ago

You cannot specify number of days on the Expiry date.
So, the correct answer is B.
upvoted 6 times

globeearth **Most Recent** 6 months ago

Selected Answer: B

B. No . A complete solution would include: Start date: 1st of the month. - Expiry date: Last day of the month (not just "30 days").
Rebate lines: \$5.00 for 10-100 bottles, \$6.00 for 101-200 bottles. Unit: Bottles with conversion for cases. Scope: All wine

- Rebate lines: \$5.00 for 10-100 bottles, \$6.00 for 101-200 bottles. - Unit: Bottles, with conversion for cases. - Scope: All wine varieties from the vendor.

upvoted 1 times

Roda 2 years, 8 months ago

I think it isn't correct because you have to use Cumulate purchases by "Month" on the tab general in rebate agreements. You mustn't specify the start date and the end date. Otherwise you have to specify a rebate agreement for each month.

upvoted 4 times

timmy2t 1 year ago

No because here we are creating an agreement . If they asked to calculate the rebate amount, then we can use cumulate purchase by month.

upvoted 1 times

SKK 3 years, 5 months ago

I think, it is to specify the 'Expiry date' not expiry period = 30 days.

upvoted 2 times

ThuNguyen 3 years, 6 months ago

Someone can explain for me in this question?

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #21

Topic 4

You configure purchasing policies and oversee purchasing processes for a company. Users often submit requisitions with incorrect information. Users also select non-approved vendors or incorrect categories. You need to set up a procurement policy that limits which procurement categories and vendors can be selected. Which two policy rules should you configure? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

A. Category access policy rule **Most Voted**

B. Purchase requisition control rule

C. Catalog policy rule **Most Voted**

D. Category policy rule

Correct Answer: AC

Community vote distribution

AC (100%)

Comments

PhuongBe **Highly Voted** 4 years, 10 months ago

- Category policy rule
The category policy rule defines how users can select vendors for each category. It also defines requirements for the receiving and invoicing processes.
- Category access policy rule
The category access policy rule determines which categories users have access to when they create purchase requisitions. If no rule is specified, all the procurement categories can be added to the purchase requisition. Select the Include parent rule option to apply the category access policy rule of the parent organization to the category. In the Available categories pane, select the categories that the rule applies to. When you select a category, all categories that are higher in the hierarchy are also added to the Selected categories list. Select the Include subcategories option to apply the rule to all subcategories of the selected category.
upvoted 14 times

AmrKamal **Most Recent** 2 months, 1 week ago

Selected Answer: AC

A. Category access policy rule
C. Catalog policy rule
upvoted 1 times

globeearth 6 months ago

Selected Answer: AC

A. Category access policy rule – This rule allows you to define which procurement categories users can access, ensuring they select the correct categories when submitting requisitions.

C. Catalog policy rule – This rule restricts users to approved vendors and items by controlling which catalogs they can access, preventing them from selecting non-approved vendors.

upvoted 1 times

Blesaf 11 months, 1 week ago

Selected Answer: AC

D is not correct. A category policy rule is not a procurement policy rule, but a purchasing policy rule. A category policy rule defines the default procurement category for a specific vendor or item. It does not limit which procurement categories and vendors can be selected by the users. A category access policy rule and a catalog policy rule are the correct procurement policy rules for this scenario.

upvoted 2 times

MarianaGe 1 year, 10 months ago

The answer is correct.

upvoted 1 times

Karl127 2 years, 7 months ago

correct!

upvoted 2 times

BananaYummy 3 years, 6 months ago

Answer is correct. <https://www.loganconsulting.com/blog/purchasing-policies-in-microsoft-dynamics-ax-2012/>

upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #22

Topic 4

A buyer places a purchase requisition for item C0001 from a new vendor.
 All purchases from a new vendor must go through an internal workflow approval process.
 You need to ensure that a purchase order (PO) is automatically created from the purchase requisition.
 Which setup must be in place?

- A. Status = approved, item = C0001, vendor populated on the PO
- B. Status = in review, item = C0001, vendor populated on the purchase requisition
- C. Status = approved, item = C0001, vendor populated on the purchase requisition **Most Voted**
- D. Status = draft, item = C0001, vendor populated on the PO

Correct Answer: C

Community vote distribution



Comments

Karl127 **Highly Voted** 2 years, 7 months ago

C is correct, but quality of question is really bad!
 upvoted 7 times

H_Incandenza 11 months ago

Preach,
 upvoted 1 times

globeearth **Most Recent** 6 months ago

Selected Answer: C

For a PO to be automatically created from a purchase requisition:
 Status = approved: Ensures the workflow, including new vendor approval, is complete.
 Item = C0001: Specifies the required item, matching the scenario.
 Vendor populated on the purchase requisition: Provides the new vendor details, enabling the system to create the PO automatically with the correct vendor.
 upvoted 1 times

MarianaGe 1 year, 10 months ago

C Is correct.

upvoted 1 times

viking1 3 years ago

Poorly worded question.

This is not setup, this is "Which conditions must be true"

upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #23

Topic 4

You identify a new vendor.

You must create a purchase agreement for the vendor that includes direct invoicing and insurance.

You need to create a classification for the purchase agreement.

What should you do?

- A. Set the value for Certification to Yes. Set the value for Requires direct invoicing to No.
- B. Set the value for Certification to No. Set the value for Requires direct invoicing to No.
- C. Set the value for Certification to Yes. Set the value for Requires direct invoicing to Yes.
- D. Set the value for Certification to No. Set the value for Requires direct invoicing to Yes.

Correct Answer: C

Comments

BananaYummy Highly Voted 2 years, 6 months ago

Correct,

If the Public sector configuration key is selected, additional controls are available for purchase agreements.

To enter information about subcontractors on purchase agreements that use this classification, select the Subcontractors check box.

To enter information about insurance policies and bonds on purchase agreements that use this classification, select the Certifications check box.

To enter information about milestones and tasks on purchase agreements that use this classification, select the Activities check box.

To require the use of direct invoicing and prevent the use of release orders with purchase agreements that use this classification, select the Require direct invoicing check box.

upvoted 10 times

MarianaGe Most Recent 10 months, 3 weeks ago

C Is the correct.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #24

Topic 4

DRAG DROP -

A client uses Dynamics 365 Supply Chain Management to manage prospects and the sales cycle.

A sales representative needs to create a sales quotation for a current prospect and validate that the 40 percent margin requirements are being met.

You need to create the sales quotation, verify the margin requirements, and send the quotation to the prospect.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Answer area

- Add lines to the sales quotation.
- Use the price simulation tool.
- Create a sales order for the prospect.
- Send the quotation.
- Create a sales quotation for the prospect.
- Use the order events function.



Correct Answer:

Actions

Answer area

-
-
- Create a sales order for the prospect.
-
-
- Use the order events function.



- Create a sales quotation for the prospect.
- Add lines to the sales quotation.
- Use the price simulation tool.
- Send the quotation.

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/price-simulation>

Comments

SPin1973 8 months, 4 weeks ago

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/price-simulation>

upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #25

Topic 4

DRAG DROP -

A company uses procurement in Dynamics 365 Supply Chain Management.

You need to select the correct system functionalities to meet the company's requirements.

Which system functionalities should you select? To answer, drag the appropriate system functionalities to the correct business requirements. Each system functionality may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

System functionalities

External catalog

Vendor catalog

Procurement catalog

Catalog policy rule

Answer Area

Business requirement

View a vendor's website to select items and bring the item information and pricing into the system on a purchase requisition.

Import a vendor's catalog into the system with their item information.

Create a catalog of items and assign them to specific business units.

Associate specific catalogs to specific legal entities in the system.

System functionality

Correct Answer:

System functionalities

Answer Area

Business requirement

View a vendor's website to select items and bring the item information and pricing into the system on a purchase requisition.

Import a vendor's catalog into the system with their item information.

Create a catalog of items and assign them

System functionality

External catalog

Vendor catalog

to specific business units.

Procurement catalog

Associate specific catalogs to specific legal entities in the system.

Catalog policy rule

Comments

Riaz_Raheel 1 year, 1 month ago

Correct
upvoted 2 times

Karl127 2 years, 1 month ago

correct!
upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #26

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to simplify interactions between purchasing department employees and vendors.

You need to ensure that employees are redirected to a vendor's online store to select items for inclusion on purchase requisitions.

Solution: Create a retail product catalog.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

References:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-external-catalog-for-punchout>

Community vote distribution

B. (100%)

Comments

JanGG **Highly Voted** 4 years, 2 months ago

Sorry, but it's B

Because you can configure 3 different catalogs.

- procurement catalog
- vendor catalog
- external catalog

Only the external catalog is the punch-out catalog.

At the question is explicit ask for a website and redirect.

So here the vendor catalog is wrong.

upvoted 11 times

LucasK69 **Most Recent** 9 months, 3 weeks ago

Selected Answer: B

Please guys its b :)

upvoted 1 times

David92400 2 years, 7 months ago

Website / Online = external catalog

upvoted 2 times

Shoah 4 years ago

I would agree to JanGG on the point that it redirects to vendors website outside the system which is only possible in external catalog. vendor catalog is created for internal use as data is available once imported from external vendor catalogs.

upvoted 1 times

Drondana 4 years, 1 month ago

I think it's correct. "Enter a name and description for the vendor's external catalog. The name that you enter will appear on the cart that represents the external catalog that is shown to employees who creates a requisition. Employees can click on the cart to open the catalog on the vendor's external catalog site"

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #27

Topic 4

A company is implementing sales order functionality in Dynamics 365 Supply Chain Management. The company has a business requirement to fulfill sales orders by using direct delivery. You need to enter a direct delivery sales order so that a purchase order is automatically created. What should you do after you enter the sales order and lines?

- A. Change the order type to journal and manually enter a PO for the sales order line items on the sales order header.
- B. Change the delivery type on the sales order line to direct delivery and select save. **Most Voted**
- C. Select automatic and confirm the sales order on the line level setup tab in the reservation field.
- D. Change the customer's address to the vendor's direct delivery address and confirm the sales order.

Correct Answer: B

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/tasks/ship-orders-direct-deliveries>*Community vote distribution*

B (100%)

Comments**Kev_Sharp** 1 year, 1 month ago**Selected Answer: B**

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/tasks/ship-orders-direct-deliveries>
upvoted 1 times

Karl127 3 years, 1 month ago

correct!

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #28

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to simplify interactions between purchasing department employees and vendors.

You need to ensure that employees are redirected to a vendor's online store to select items for inclusion on purchase requisitions.

Solution: Create an external catalog.

Does the solution meet the goal?

A. Yes **Most Voted**

B. No

Correct Answer: A

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-external-catalog-for-punchout>

Community vote distribution

A (100%)

Comments

globeearth 5 months, 2 weeks ago

Selected Answer: A

An external catalog is a vendor-managed catalog hosted outside Dynamics 365 (e.g., on the vendor's website) that employees can access through a punch-out mechanism during the requisition process. The selected items are then brought back into Dynamics 365 as requisition lines.

Purpose: Provides real-time access to a vendor's full, up-to-date catalog without requiring internal maintenance or imports, ideal for dynamic or large vendor assortments.

upvoted 1 times

Kev_Sharp 1 year, 1 month ago

Selected Answer: A

Correct

Correct
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #29

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company uses Dynamics 365 Supply Chain Management to manage inventory.

Backorders exist on customer sales orders because incorrect data was given on product quantities.

Users need to look up what quantity can be sold and when more product will arrive.

Solution: Physical Available shows what quantity can be sold.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

Community vote distribution

B (100%)

Comments

aarends **Highly Voted** 3 years, 7 months ago

I do not think the solution meets the stated goals. While physical available does indicate what is not reserved and can be sold, it does nothing to indicate when more material will arrive.

upvoted 8 times

Kev_Sharp **Most Recent** 1 year, 1 month ago

Selected Answer: B

Does not meet the goal

upvoted 1 times

H_Incandenza 1 year, 5 months ago

Selected Answer: B

Agree with others. Answer would have to be something like "view the supply overview" which show both on hand, incoming, as well as the timing of the incoming

well as the timing of the incoming.

From the SO go to Product & Supply Dropdown above the lines and select "Supply Overview."

upvoted 1 times

ameliajobb 1 year, 9 months ago

Selected Answer: B

answer is B

upvoted 1 times

JustRight 2 years, 2 months ago

I think Physical Available is not complete, what about the Ordered quantity, which is also available for sale. "The physical quantity that is available in inventory."

upvoted 1 times

EllieG 2 years, 10 months ago

The answer here is correct - it is only the Physical Available quantity that gives you the full quantity available for reservation. Whether that quantity includes ordered quantities depends on another setting - Reserve ordered items. If the latter is YES you would be able to reserve against incoming POs and the qty will be considered physically available.

upvoted 2 times

Karl127 3 years, 1 month ago

The very important question is, if they ask you if they statement is true or if it does meet the goal? They ask if it meets the goal? And there is a and-condition. So in my opinion only "total available" is somehow correct. But, it does not tell you "when" new inventory will arrive, only if something is in a purchase order.

upvoted 4 times

Karl127 3 years, 2 months ago

This solution only meets part of the goal, as it does not tell you anything about what is ordered.

upvoted 3 times

acdasdads 3 years, 7 months ago

Must be No since

Available physical The available (not reserved) quantity that is available in physical inventory.

Available physical is a calculated field. The value equals the Physical inventory value minus the Physical reserved value.

And not a measurement for what is ordered and available later

upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #30

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company uses Dynamics 365 Supply Chain Management to manage inventory.

Backorders exist on customer sales orders because incorrect data was given on product quantities.

Users need to look up what quantity can be sold and when more product will arrive.

Solution: Total Available shows what is available for sale at that point in time.

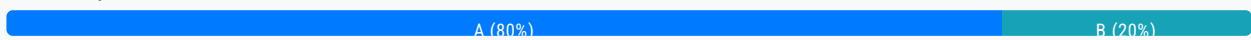
Does the solution meet the goal?

A. Yes **Most Voted**

B. No

Correct Answer: A

Community vote distribution



Comments

globeearth 6 months ago

Selected Answer: B

Total Available = Physical Available + On Order – Reserved – Backordered

The solution doesn't fully meet the goal because it addresses only the current quantity available for sale and not the timing of future arrivals, both of which are explicitly required. A more complete solution might state: "Use Total Available for current stock and Supply schedule for arrival dates."

upvoted 1 times

Kev_Sharp 1 year, 1 month ago

Selected Answer: A

Total available does meet the goal

upvoted 1 times

PrzemoK 2 years, 9 months ago

Selected Answer: A

Total available is the only right answer for this question

upvoted 3 times

Sufyan 3 years ago

Total available is a calculated field. The value equals the Available physical value plus the Ordered in total value minus the On order value.

upvoted 3 times

elcollino 3 years, 2 months ago

The answer is B, Total available is physical quantities + confirmed purchase orders which is not what you have available in the warehouse.

upvoted 4 times

Karl127 3 years, 2 months ago

I think A is right.

upvoted 2 times

Sonja30092021 3 years, 4 months ago

A is riggght > Users need to look up what quantity can be sold and when more product will arrive. Total available > "Total available is a calculated field. The value equals the Available physical value plus the Ordered in total value minus the On order value."

upvoted 3 times

timmy2t 3 years ago

It is asking what is for sale "AT THAT POINT IN TIME". So On order products are not available currently so B.No

upvoted 7 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #31

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company uses Dynamics 365 Supply Chain Management to manage inventory.

Backorders exist on customer sales orders because incorrect data was given on product quantities.

Users need to look up what quantity can be sold and when more product will arrive.

Solution: Ordered shows what quantities are on inbound orders to the warehouse.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

Community vote distribution

B (100%)

Comments

testshua **Highly Voted** 3 years, 5 months ago

This is not duplicated with question 42. Question 42 says "Ordered" and this says "On order".

Q42) Ordered in total: The total quantity that is included on *inbound* orders or that has a positive quantity in various inventory journals.

Q44) On order: The total quantity that is included on *outbound* orders or that has a negative quantity in various inventory journals.

upvoted 7 times

Karl127 **Highly Voted** 3 years, 2 months ago

Well, the description of ordered is right. But the question is if it meets the goal? I say no, because ordered does not tell you how much you have in inventory.

upvoted 5 times

globeearth **Most Recent** 6 months ago

Selected Answer: B

The solution doesn't meet the goal because it only partially addresses the requirement. It helps users see inbound quantities but doesn't enable them to look up what can be sold now, which is essential to prevent further backorders. A complete solution might combine "Total Available" (for current stock) with "Ordered" (for incoming stock with dates).

upvoted 1 times

Kev_Sharp 1 year, 1 month ago

Selected Answer: B

Does not meet the goal

upvoted 1 times

Nickp17 1 year, 10 months ago

The answer is yes. Because the question not only talks about checking the inventory but also says they need to check 'when more product will arrive'

upvoted 2 times

PrzemoK 2 years, 9 months ago

Selected Answer: B

The sentence in solution is true, but it does not meet the goal

upvoted 4 times

Tonyburg 3 years, 5 months ago

This is duplicated with question 42, only that here the answer is No and in Q42 the answer is Yes... I assume here is wrong and should be Yes too.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #32

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to simplify interactions between purchasing department employees and vendors.

You need to ensure that employees are redirected to a vendor's online store to select items for inclusion on purchase requisitions.

Solution: Create a procurement catalog.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

References:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-external-catalog-for-punchout>

Community vote distribution

B. (100%)

Comments

Kev_Sharp 1 year, 1 month ago

Selected Answer: B

Does not meet solution

upvoted 1 times

ameliajobb 2 years, 3 months ago

Vendors = vendor catalog

upvoted 1 times

globeearth 5 months, 2 weeks ago

check this part - "employees are redirected to a vendor's online store to select items" that means external catalog

check this part - employees are redirected to a vendor's online store to select items , that means external catering
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #33

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company uses Dynamics 365 Supply Chain Management to manage inventory.

Backorders exist on customer sales orders because incorrect data was given on product quantities.

Users need to look up what quantity can be sold and when more product will arrive.

Solution: On Order shows what quantities are on inbound orders to the warehouse.

Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

Community vote distribution

B (100%)

Comments

Ahmed_Rabey 10 months, 2 weeks ago

I think it should be a mix of On Order & Physical Inventory, however the Total Available one doesn't meet the goal, since it combines both fields into one, so it will show them the Physical Inventory, On Order, & Reserved Quantities which are not available for Sales Orders.

upvoted 1 times

Kevin_Sharp 1 year, 7 months ago

Selected Answer: B

Does not meet goal

upvoted 1 times

Sufyan 3 years, 6 months ago

The total quantity that is included on outbound orders or that has a negative quantity in various inventory journals.

upvoted 1 times

upvoted 1 times

Karl127 3 years, 7 months ago

Selected Answer: B

no is correct

upvoted 2 times

gzrbr 3 years, 10 months ago

I misunderstood the answer. It's correct.

upvoted 1 times

gzrbr 3 years, 10 months ago

I think it should be No. "Total available" is the correct one: Total available is a calculated field. The value equals the Available physical value plus the Ordered in total value minus the On order value.

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/inventory-on-hand-list>

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #34

Topic 4

A company uses Dynamics 365 Supply Chain Management. Products are being added to purchase orders for the incorrect vendors. You need to restrict which products can be purchased from specific vendors. Which two features should you use? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

A. Approved vendor list **Most Voted**

B. Item group

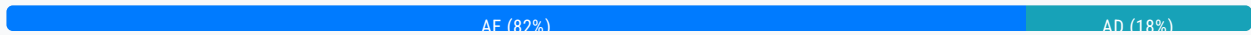
C. Vendor group

D. Vendor external item

E. Item model group **Most Voted**

Correct Answer: AE

Community vote distribution



Comments

ThaoBui 1 month, 2 weeks ago

Selected Answer: AD

From Copilot

A. Approved vendor list

This feature allows you to define which vendors are authorized to supply specific products.

You can configure the Approved vendor check method to:

Warning only: Alerts users if a non-approved vendor is selected.

Not allowed: Blocks purchase orders from non-approved vendors.

Ensures compliance with sourcing policies and prevents incorrect vendor-product combinations.

D. Vendor external item

Links a vendor's external item number to your internal product.

Helps ensure that the correct product is ordered from the correct vendor

helps ensure that the correct product is ordered from the correct vendor.

Especially useful when vendors use different item codes or descriptions than your internal system.

upvoted 1 times

Kev_Sharp 1 year, 1 month ago

Selected Answer: AE

Approved vendor list (answer A) and Approved vendor check method are used to validate approved vendors. The Approved vendor check method is defined on the released product based on the Item model group (answer E)

<https://learn.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-approved-vendors#validating-approved-vendors>

upvoted 1 times

H_Incandenza 1 year, 5 months ago

Selected Answer: AE

Agree with other comments.

upvoted 2 times

Blesaf 1 year, 5 months ago

Selected Answer: AD

The given answer is correct!

First answer: <https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/approve-vendors-specific-products>

Second answer: <https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-vendor-accounts>

upvoted 1 times

bromark10 1 year, 9 months ago

Selected Answer: AE

Agree with other comments. Approved vendor check method should be set to not allowed on the item model group to enforce the approved vendor list.

upvoted 1 times

PrzemoK 2 years, 9 months ago

Selected Answer: AE

A, E correct

upvoted 1 times

Joe212 2 years, 10 months ago

A and E appears to be the correct answer.

You can refer to <https://www.loganconsulting.com/blog/get-to-know-your-item-model-group-in-dynamics-365-for-finance-and-operations/#:~:text=Each%20product%20you%20create%20must,make%20your%20item%20maintenance%20easier.>

upvoted 2 times

GSRag 2 years, 11 months ago

Selected Answer: AE

I think it is A and E . Not D ... am not able to make sense out of D

upvoted 1 times

elcollino 3 years, 2 months ago

Selected Answer: AE

Approved vendor list is enforced by a checkbox on the item model group

upvoted 3 times

Salentino 2 years, 12 months ago

No, it is also on the Item Master, because of that the answer is right.

upvoted 1 times

timmy2t 3 years ago

Yes, and this is done when creating an item model group, which is mandatory for every item.

upvoted 1 times

upvoted 1 times

Karl127 3 years, 2 months ago

A and E should be correct.

upvoted 3 times

Totoz 3 years, 3 months ago

I think Vendor list and item Model Group:

16. Approved vendor check method- Do we want to set an approved Vendor check?

<https://www.loganconsulting.com/blog/get-to-know-your-item-model-group-in-dynamics-365-for-finance-and-operations/>

upvoted 3 times

PEFje 3 years, 5 months ago

On the item model group you can indicate 'Approved vendor check method'. So I agree with jenico.

upvoted 2 times

jenico 3 years, 5 months ago

it should be approved vendor list and item model group

upvoted 4 times

Tonyburg 3 years, 5 months ago

Can anyone explain the "Vendor External Item"?

upvoted 3 times

T3nnaM 2 years, 12 months ago

My guess is that they mean "External item description"? And the explanation could be that if you enter an item without an external item description that item is not allowed for the specific vendor. But it seems a bit far fetched as this will not prevent users from entering the item anyway.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #35

Topic 4

HOTSPOT -

A company is implementing purchase requisition features in Dynamics 365 Supply Chain Management.

You need to configure the appropriate purchase requisition solutions.

Which solution should you use for each scenario? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Scenario

Solution

Allow the selection of items from a vendor's website and use the selections to create a purchase requisition line with correct pricing.

- Select Add lines on the purchase requisition line entry.
- Select External catalogs on the purchase requisition line entry.
- Select Suggest vendors on the purchase requisition line menu.

Allow specific employees to view a list of requestors.

- Configure purchase requisition permissions.
- Configure purchasing policies.
- Configure purchase requisition expenditure reviewers.
- Configure buying groups.

Correct Answer:

Answer Area

Scenario

Solution

Allow the selection of items from a vendor's website and use the selections to create a purchase requisition line with correct pricing.

- Select Add lines on the purchase requisition line entry.
- Select External catalogs on the purchase requisition line entry.
- Select Suggest vendors on the purchase requisition line menu.

Allow specific employees to view a list of requestors.

- Configure purchase requisition permissions.
- Configure purchasing policies.
- Configure purchase requisition expenditure reviewers.
- Configure buying groups.

Comments

Luca6 Highly Voted 3 years, 6 months ago

The second should be "Configure purchase requisition permissions":
<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/set-up-permissions-ordering-products>
upvoted 16 times

Suzemagooze 3 years, 2 months ago

PEFje's article about purchase requisition workflows would be correct if it was looking for a list of needed approvals but the question is about a list of who can request so I believe Luca6 is correct. The answer should be Configure purchase requisitions permissions.
upvoted 2 times

Elyse0814 10 months, 3 weeks ago

Purchase requisition permissions apply when setting permissions to approve on behalf of another person. Straight from your article. Answer is correct.
upvoted 1 times

Elyse0814 10 months, 3 weeks ago

After review, I was wrong. It is indeed configure purchase requisition permissions.
upvoted 1 times

Sebastian1991 Most Recent 2 years, 1 month ago

IMO should be B in the second question
upvoted 1 times

Sam_Onyx 2 years, 6 months ago

Configure purchase requisition permissions should be the right answer. It allows one to create a one-to-many relationship between "Preparer" & "Requestor". A preparer is an employee and a requestor is an employee. A typical Preparer would have access to a list of requestors and create a PR on their behalf.
upvoted 1 times

PEFje 3 years, 5 months ago

Second answer is correct:
<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/purchase-requisitions-workflow>

You can set up the expenditure reviewers on the Purchase requisition expenditure reviewers page. Create an expenditure reviewer configuration, and enter values for each legal entity in your organization. For requisitions that are assigned to a project, you can specify the role that is responsible for reviewing the requisitions: Project manager, Project controller, or Project sales manager. Expenditures will be routed to the user who is assigned to the specified role. You can also route the expenditure to the financial dimension owner by selecting the appropriate financial dimension option on the Organization distributions tab.
upvoted 2 times

timmy2t 3 years ago

This is for expense review which means it's being viewed for approval. So A is correct not B.
upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #36

Topic 4

DRAG DROP -

A company plans to create purchase agreements in the system for specific vendors.

You need to select the correct purchase agreement types for each vendor.

Which purchase agreement types should you use? To answer, drag the appropriate purchase agreement types to the correct scenarios. Each purchase agreement type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Answer Area

Purchase agreement types	Scenario	Purchase agreement type
Product quantity commitment	Purchase 600 units of product 36001 from a vendor.	
Value commitment	Purchase \$14,000 of goods from a vendor.	
Product category value commitment	Purchase \$5,000 of office supplies from a vendor.	
Product value commitment	Purchase \$4,500 of product 4234 from a vendor.	

Correct Answer:

Answer Area

Purchase agreement types	Scenario	Purchase agreement type
	Purchase 600 units of product 36001 from a vendor.	Product quantity commitment
	Purchase \$14,000 of goods from a vendor.	Value commitment
	Purchase \$5,000 of office supplies from a vendor.	Product category value commitment
	Purchase \$4,500 of product 4234 from a vendor.	Product value commitment

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/purchase-agreements>

Comments

globeearth 6 months ago

Product quantity commitment – You purchase a specific quantity of a product.

Product value commitment – You purchase a specific currency amount of a product.

Product category value commitment – You purchase a specific currency amount in a procurement category. The amount can be for a catalog item or a noncatalog item.

Value commitment – You purchase a specific currency amount of any product or products in any procurement category.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #37

Topic 4

DRAG DROP -

You are helping a company implement Dynamics 365 Supply Chain Management.

You need to implement disposition codes for sales return orders.

Which disposition codes should you use? To answer, drag the appropriate disposition codes to the correct scenarios. Each disposition code may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Answer Area

Disposition codes

Scenario

Disposition code

Credit

The customer is credited but keeps the item.

Credit only

The customer returns the item and is credited.

Replace and scrap

The item is returned and scrapped, and a new item is sent back.

Return to customer

The item is returned, inspected, and sent back after inspection.

Correct Answer:

Answer Area

Disposition codes

Scenario

Disposition code

The customer is credited but keeps the item.

Credit only

The customer returns the item and is credited.

Credit

The item is returned and scrapped, and a new item is sent back.

Replace and scrap

The item is returned, inspected,
and sent back after inspection.

Return to customer

Comments

emt2021 9 months, 1 week ago

Credit = Return the item to inventory and credit the customer.

Credit only = Credit the customer without requiring or expecting the item to be returned.

upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #38

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to simplify interactions between purchasing department employees and vendors.

You need to ensure that employees are redirected to a vendor's online store to select items for inclusion on purchase requisitions.

Solution: Create a vendor catalog.

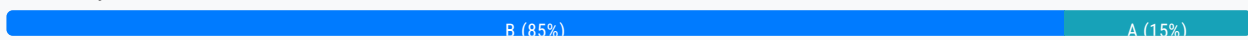
Does the solution meet the goal?

A. Yes

B. No **Most Voted**

Correct Answer: B

Community vote distribution



Comments

yarsalanpk **Highly Voted** 4 years, 5 months ago

shouldnt it be "External Catalog" rather than "Vendor Catalog". Linking to external website is only possible on "External Catalog"

upvoted 20 times

Sam_spella **Highly Voted** 4 years, 2 months ago

The answer should be B. Vendor catalogue is for internal

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-external-catalog-for-punchout>

upvoted 14 times

DaveTopics **Most Recent** 1 year ago

Selected Answer: B

Vendor catalogue is for internal; External = to get the user to the vendor site.

upvoted 1 times

upvoted 1 times

mondays 1 year, 1 month ago

Selected Answer: B

Must be external catalog

upvoted 1 times

Sam_Onyx 2 years, 6 months ago

Selected Answer: A

A. Purch-out is possible only via the External Catalogs with cXML. Where you can do a mapping between Dynamics metadata and the Vendor's website Metadata via cXML. Vendor Catalog only allows you to import the external catalogs from the Vendor's website into Dynamics, for internal usage.

upvoted 2 times

Przemok 2 years, 9 months ago

Selected Answer: B

No is the correct answer

upvoted 2 times

Ultimate_Pickle 2 years, 11 months ago

Selected Answer: B

Definitely External Catalog

upvoted 2 times

bimbokeem 2 years, 11 months ago

External Catalogue for sure

upvoted 3 times

Karl127 3 years, 1 month ago

Selected Answer: B

Should be external catalog

upvoted 3 times

elcollino 3 years, 2 months ago

Selected Answer: B

Should be Vendor External Catalog

upvoted 2 times

GJ63 3 years, 6 months ago

Answer is A

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #39

Topic 4

A company uses Dynamics 365 Supply Chain Management.
The finance department processes royalty claims using the accounts payable module.
You need to pass the claims to the accounts payable group for payment.
Which three events will occur? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

- A. A Royalty accrual journal posting reverses the previous interim postings for accrual and expense amounts.
- B. A credit is posted to the vendor's payable account.
- C. A vendor invoice for the royalty payment is set to draft.
- D. A new vendor invoice for the royalty is created and posted.
- E. A hold is put on the amounts held in the royalty fees account.

Correct Answer: ABD

References:

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

Comments

Vnes80 11 months, 2 weeks ago

Correct

<https://learn.microsoft.com/en-us/training/modules/configure-use-agreements-dyn365-supply-chain-mgmt/7-royalty>
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #40

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company has an agreement to pay royalties to a third party for use of their logo.

A royalty contract must be setup so that the third party paid monthly. The payment is based on invoiced sales.

You need to create a royalty contract and create monthly Accounts payable to the third party.

Solution: Use the automatically calculated royalty amounts to approve and then create a monthly claim to pay the vendor.

Does the solution meet the goal?

A. Yes **Most Voted**

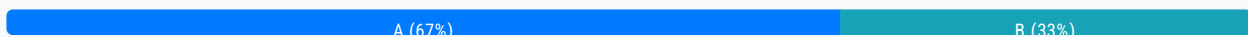
B. No

Correct Answer: B

Reference:

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

Community vote distribution



Comments

Anthony_D **Highly Voted** 3 years, 12 months ago

No.

Because the question says we need to create a royalty contract. The proposed solution assumes there is already something set up, which is not the case.

upvoted 5 times

Anthony_D 3 years, 11 months ago

I'm back with more info.

There is an "Approval required" check box in the contract setup. As nothing is said in the question about approval requirements, we can assume it would be left unchecked. So the solution presented here is not relevant to the situation.

Here is the correct answer:

"Create a royalty contract. Select monthly for the cumulative sales. Add line item, products, and value to pay the vendor for use of the logo."

upvoted 5 times

globeearth Most Recent 5 months, 4 weeks ago

Selected Answer: A

Yes, the solution meets the goal of creating a royalty contract and generating monthly accounts payable to the third party based on invoiced sales. The process described—using automatically calculated royalty amounts, approving them, and creating a monthly claim

upvoted 1 times

e1b9339 1 year, 1 month ago

Selected Answer: B

Think the answer is (B) No. Compare with question 42 below which instead is (A) Yes.

upvoted 1 times

Blesaf 1 year, 11 months ago

Selected Answer: A

Yes, the solution meets the goal!

<https://learn.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

upvoted 1 times

DDV 3 years, 6 months ago

Misleading is the "to create claim" phrase. This is not claim but rather obligation contract. The answer B is correct.

upvoted 3 times

GJ63 4 years ago

I agree it's A

upvoted 1 times

Gupta01 4 years, 6 months ago

So i will pick A yes

upvoted 2 times

Gupta01 4 years, 6 months ago

Seems to be correct. After the accumulation royalty to be approved and processed

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #41

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company has an agreement to pay royalties to a third party for use of their logo.

A royalty contract must be setup so that the third party paid monthly. The payment is based on invoiced sales.

You need to create a royalty contract and create monthly Accounts payable to the third party.

Solution: Add line items to a royalty contract with the associated customer and create sales orders for the items.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: B

Reference:

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

Community vote distribution

B (100%)

Comments

globeearth 5 months, 4 weeks ago

Selected Answer: B

No, the solution does not meet the goal. It fails to establish a clear process for calculating royalties based on invoiced sales and creating monthly accounts payable entries for the third party. The focus on creating sales orders is irrelevant to the royalty payment workflow

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #42

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company has an agreement to pay royalties to a third party for use of their logo.

A royalty contract must be setup so that the third party paid monthly. The payment is based on invoiced sales.

You need to create a royalty contract and create monthly Accounts payable to the third party.

Solution: Create a royalty contract. Select monthly for the cumulative sales. Add line item, products, and value to pay the vendor for use of the logo.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: A

Reference:

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

Community vote distribution

A (100%)

Comments

globeearth 5 months, 4 weeks ago

Selected Answer: A

Yes, the solution meets the goal. It creates a royalty contract configured to calculate royalties monthly based on invoiced sales of specified products, enabling monthly payments to the third party via accounts payable.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #43

Topic 4

An organization has two legal entities. One of the companies is going to sell a new product to the other company. The company that will receive the product must get a discount on items for the first three months of initial sales. You need to configure the system to apply the discount for the specified period. What should you do?

- A. Set the default purchase price on the company that is receiving the product.
- B. Enter the default purchase price on the company that is selling the product.
- C. Set up an intercompany purchase agreement. Do not allow the validity period to be edited.
- D. Set up a Trade Agreement. Set the To Date field to end in three months. **Most Voted**

Correct Answer: D

Community vote distribution



D (100%)

Comments

AmrKamal 2 months, 1 week ago

Selected Answer: D

D. Set up a Trade Agreement. Set the To Date field to end in three months.
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #44

Topic 4

HOTSPOT -

A parent company owns two subsidiaries.

Some of the products manufactured in one of the subsidiaries must be sold to the other subsidiary so they can be sold in retail stores.

You need to configure the customer and products for intercompany setup.

How should you configure the setup? To answer, select the appropriate options in the answer areas.

NOTE: Each selection is worth one point.

Hot Area:

Answer Area

Value

Action

Customer

	▼
Activate intercompany and select the corresponding company and My vendor account.	
Activate intercompany and select the corresponding company and My customer account.	
Specify the vendor in the Vendor field on the Customer Record.	
Link the customer to the vendor in the Global Address book.	

Products

	▼
Release products to both companies.	
Release products to one company.	
Release two different products, one to each company.	
Create one product that will auto-release when orders are created.	

Correct Answer:

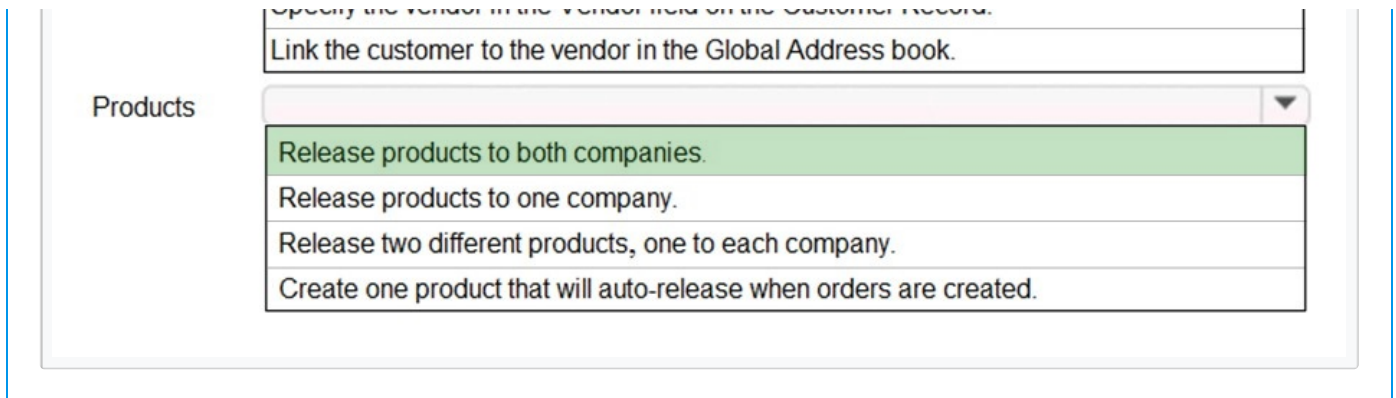
Answer Area

Value

Action

Customer

	▼
Activate intercompany and select the corresponding company and My vendor account.	
Activate intercompany and select the corresponding company and My customer account.	
Specify the vendor in the Vendor field on the Customer Record.	



Comments

SatyaKejriwal Highly Voted 4 years, 6 months ago

I think it should be my vendor account (option 1) since when you go to customer account and click on 'Inter company' set up, you can only select vendor company+My account fields

upvoted 34 times

timmy2t 3 years ago

Yes because you are setting up a customers company

upvoted 2 times

NikAro Highly Voted 3 years, 11 months ago

Absolutely wrong, should be Vendor Account

upvoted 6 times

globeearth Most Recent 5 months, 4 weeks ago

in customer company, we have to choose the vendor account

upvoted 1 times

Elyse0814 11 months ago

This is correct. If you go to intercompany setup as the customer, from all customers, it asks for the vendor company and "My account" which is the corresponding customer account in the vendors company that should be associated with your account in the trading relationship.

upvoted 1 times

bromark10 1 year, 9 months ago

Wrong should be vendor in this case - if you set up the relationship from the customer account, you need to define the vendor since the customer record is given and vice versa if you set it up from the vendor..

upvoted 1 times

alfi22190 2 years, 1 month ago

customer is correct, vendor is selected by the system.

upvoted 1 times

AntoonvM 2 years, 9 months ago

good one, the question would be simpler if you knew from what company you do the work. That really decides the answer.

upvoted 1 times

Karl127 3 years, 2 months ago

I agree with previous comments.

upvoted 2 times

GJ63 3 years, 6 months ago

Must be Vendor Account

upvoted 2 times

Pir 4 years, 2 months ago

First option is wrong. It should be when you select a Customer record, there in Intercompany setup, you can select Vendor company and a vendor account. Ofcourse, two customers cannot be linked together, one need to be vendor and one customer.
upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #45

Topic 4

HOTSPOT -

A company sells licensed products.

You must pay the licensor royalties for the items each month.

You need to set up a royalty agreement to pay the licensor.

How should you set up the royalty agreement? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Value or action				
Specify the royalty agreement ledger accounts.	<div style="border: 1px solid #ccc; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; border-bottom: 1px solid #ccc;">▼</div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>Accounts payable and Inventory</td></tr> <tr><td>Accrual and Expense</td></tr> <tr><td>Accounts receivable and Inventory</td></tr> <tr><td>Accounts payable and Expense</td></tr> </table> </div>	Accounts payable and Inventory	Accrual and Expense	Accounts receivable and Inventory	Accounts payable and Expense
Accounts payable and Inventory					
Accrual and Expense					
Accounts receivable and Inventory					
Accounts payable and Expense					
Create royalty claims at the time of sales orders.	<div style="border: 1px solid #ccc; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; border-bottom: 1px solid #ccc;">▼</div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>Open</td></tr> <tr><td>Invoiced</td></tr> <tr><td>Shipped</td></tr> <tr><td>Picked</td></tr> </table> </div>	Open	Invoiced	Shipped	Picked
Open					
Invoiced					
Shipped					
Picked					
Complete the claim.	<div style="border: 1px solid #ccc; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; border-bottom: 1px solid #ccc;">▼</div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>Post the Royalty accrual journal and create and post the vendor invoice.</td></tr> <tr><td>Post the General journal and create and post the vendor invoice.</td></tr> <tr><td>Post the General journal and post the Accounts payable journal.</td></tr> <tr><td>Post the Royalty accrual journal and post the Accounts payable journal.</td></tr> </table> </div>	Post the Royalty accrual journal and create and post the vendor invoice.	Post the General journal and create and post the vendor invoice.	Post the General journal and post the Accounts payable journal.	Post the Royalty accrual journal and post the Accounts payable journal.
Post the Royalty accrual journal and create and post the vendor invoice.					
Post the General journal and create and post the vendor invoice.					
Post the General journal and post the Accounts payable journal.					
Post the Royalty accrual journal and post the Accounts payable journal.					

Correct Answer:

Answer Area

Requirement	Value or action		
Specify the royalty agreement ledger accounts.	<div style="border: 1px solid #ccc; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; border-bottom: 1px solid #ccc;">▼</div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>Accounts payable and Inventory</td></tr> <tr style="background-color: #d4edda;"><td>Accrual and Expense</td></tr> </table> </div>	Accounts payable and Inventory	Accrual and Expense
Accounts payable and Inventory			
Accrual and Expense			

	Accounts receivable and Inventory
	Accounts payable and Expense
Create royalty claims at the time of sales orders.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f2f2f2; padding: 2px;">▼</div> <div style="padding: 2px;">Open</div> <div style="background-color: #c6e0b4; padding: 2px;">Invoiced</div> <div style="padding: 2px;">Shipped</div> <div style="padding: 2px;">Picked</div> </div>
Complete the claim.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f2f2f2; padding: 2px;">▼</div> <div style="padding: 2px;">Post the Royalty accrual journal and create and post the vendor invoice.</div> <div style="padding: 2px;">Post the General journal and create and post the vendor invoice.</div> <div style="padding: 2px;">Post the General journal and post the Accounts payable journal.</div> <div style="background-color: #c6e0b4; padding: 2px;">Post the Royalty accrual journal and post the Accounts payable journal.</div> </div>

Reference:
<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

Comments

abdul_hadi Highly Voted 2 years, 9 months ago

in my opinion on the third question right answer is the first one which is "post the royalty accrual journal and create and post the vendor invoice"

Reference: <https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

upvoted 30 times

Sam_Onyx Most Recent 1 year ago

It should be: "post the royalty accrual journal and create and post the vendor invoice" for third option.

Reference: <https://docs.microsoft.com/en-us/learn/modules/configure-use-agreements-dyn365-supply-chain-mgmt/7-royalty>

upvoted 3 times

Niqs 1 year, 7 months ago

For 3rd question, answer should be: post the royalty accrual journal and create and post the vendor invoice.

Since Accounts payable journals can be either an invoice or vendor payment journal.

upvoted 3 times

Karl127 1 year, 7 months ago

First option to third answer should be correct:

The following events occur, and the claim's status is changed to Completed:

A Royalty accrual journal posting reverses the previous interim amounts on the accrual payable and expense amounts.

A vendor invoice for the royalty amount is created and posted.

As a result, the vendor's payable account is credited, and the royalty fees account is debited.

upvoted 1 times

Sam_spella 2 years, 8 months ago

That is correct @abdul_hadi based on this statement:

A vendor invoice for the royalty amount is created and posted

upvoted 4 times

Sienna 2 years, 9 months ago

To move the claims to the regular A/P process, the A/P clerk must complete the royalty claim. On the Royalty claims page, on the Action Pane, select Process.

The following events occur, and the claim's status is changed to Completed:

A Royalty accrual journal posting reverses the previous interim amounts on the accrual payable and expense amounts.

A vendor invoice for the royalty amount is created and posted.

As a result, the vendor's payable account is credited, and the royalty fees account is debited.

The last question should be vendor invoice posted. Isn't it?
upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #46

Topic 4

DRAG DROP -

You are the purchasing manager for a company. You enter into a consignment agreement with a vendor.

Raw material R0001 is managed under the consignment agreement with the vendor.

You need to replenish raw material R0001 for consumption and update ownership.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

- Create a consignment replenishment order
- Transfer material from the vendor warehouse to your company warehouse
- Post the vendor invoice
- Create and post an inventory ownership change journal entry
- Generate a consignment replenishment order product receipt
- Confirm the order



Answer Area

Correct Answer:

Actions

- Create a consignment replenishment order
- Transfer material from the vendor warehouse to your company warehouse
- Post the vendor invoice
- Create and post an inventory ownership change journal entry
- Generate a consignment replenishment order product receipt



Answer Area

- Create a consignment replenishment order
- Transfer material from the vendor warehouse to your company warehouse
- Generate a consignment replenishment order product receipt
- Create and post an inventory ownership change journal entry

Confirm the order

References:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/inventory/consignment>

Comments

hhhrish Highly Voted 3 years, 3 months ago

1. Create consignment replenishment order
2. Generate a consignment replenishment order product receipt.
3. Create & post inventory ownership change journal entry
4. Post the vendor invoice

upvoted 14 times

globeearth 5 months, 2 weeks ago

why it cannot be b and f.

(b) Transfer material from the vendor warehouse to your company warehouse. In a consignment scenario, the material is typically already stored in your warehouse as consignment stock (owned by the vendor), so a physical transfer between warehouses is not required.

(f) Confirm the order: While confirming the replenishment order might be part of the process in some workflows, it's not a mandatory step in the standard consignment replenishment and ownership change sequence.

upvoted 1 times

H_Incandenza 1 year, 10 months ago

Agreed.

upvoted 1 times

Elyse0814 Most Recent 1 year, 5 months ago

When you place a consignment replenishment order, it is meant to replenish on-hand inventory and the vendor would retain ownership until it is consumed. This question intentionally lacks detail. If your company has a warehouse dedicated to vendor owned goods, a transfer would make sense. This would also make sense in terms of ownership change. If the need is for replenishment for immediate consumption upon receipt, then you wouldn't utilize a transfer. You wouldn't confirm the order (you would confirm delivery date) The vendor delivers, you receive, ownership change, consumption.

All this to say, this question is terrible. It could be a couple different combinations, all of which are missing something key and would need to be replaced with a less than ideal or poorly worded option.

upvoted 1 times

alfi22190 2 years, 7 months ago

answer is correct

upvoted 1 times

Przemok 3 years, 3 months ago

From physical point of view that is correct. but from the system point of view there is no such step as transfer from vendor WH, so in this case the process should end by posting the vendor invoice (on automatically created PO after changing ownership)

upvoted 1 times

Labtecoza 3 years, 7 months ago

Bit of a weird question, no?

"Transfer" is worded poorly, as they imply an inventory transfer. There's also no consumption to warrant an ownership change?

upvoted 1 times

Labtecoza 3 years, 7 months ago

It is used for consumption so ignore the second part

upvoted 1 times

jenico 3 years, 11 months ago

Answer would be:

Answer would be:

1. create replenishment order
2. confirm the order
3. do product receipt
4. change the ownership

upvoted 2 times

timmy2t 3 years, 6 months ago

you can't confirm an order you created. the vendor has to confirm and then you will be the owner of the consignment

upvoted 1 times

AntoonvM 3 years, 3 months ago

I tested goods receipt and had to confirm the PO before a receipt could be processed. So The goods transfer is something the supplier usually takes care of, but is not a must do for the buying company

upvoted 1 times

Alexio 4 years, 1 month ago

The answer is correct

upvoted 1 times

austin_brown 4 years, 7 months ago

Correct as shown. <https://www.instructorbrandon.com/understanding-inventory-consignment-process-in-dynamics-365/>

upvoted 4 times

Gamz101 1 year ago

Thank you Austin, this link helped a lot in understanding the steps and reasons.

upvoted 1 times

Leon1986 4 years, 8 months ago

my opinion:

1. Create consignment order
2. Generate consignment order product receipt
3. Create Inventory ownership change journal
4. Transfer ownership from vendor to company warehouse

upvoted 3 times

hotranminhkhang 4 years, 10 months ago

I think mentioning the physical "Transfer" here is irrelevant. Should the answers focus on D365 steps only? If so, the last step should be Post the Invoice, from the PO that auto created when you post the Ownership change journal.

upvoted 2 times

Jasenz 4 years, 12 months ago

I sort of agree that there is a wording problem here... specifically the word "Transfer". In this case I believe the answer is correct if we are talking about physical movement of goods and not the Transfer between warehouses as a system data process.

upvoted 2 times

JUUJ001987 5 years ago

Hi, can someone explain the answer. If the assumption is that R0001 is out of (vendor owned) stock, why the material is transferred from vendor WH to company WH and only after that the replenishment order product receipt is posted? Shouldn't it be the other way around? And if there would be stock to transfer from vendor WH to company WH before the product receipt posting it wouldn't matter when the replenishment order would be made?

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #47

Topic 4

SIMULATION -

You are a functional consultant for a company named Contoso Entertainment System USA (USMF).

You need to generate a requisition for the supply of 50 units of a product named Lifecam HD 5000, and then submit the requisition for approval.

To complete this task, sign in to Dynamics 365 portal.

Correct Answer: *See explanation below.*

Create a new requisition -

- ☒ Go to Navigation pane > Modules > Procurement and sourcing > Purchase requisitions > Purchase requisitions prepared by me.
- ☒ Select New.
- ☒ In the Name field, give the requisition a name.
- ☒ In the Requested date field, enter a date.
- ☒ In the Accounting date field, enter a date. Select OK.
- ☒ In the Reason field, select an option from the drop-down menu. Select the reason.
- ☒ In the details field enter a more descriptive justification for the requisition.

Add a line to the requisition -

- ☒ Select Add line. There are two ways of adding lines to the purchase requisition. If you already know the product number or you already know that you are requesting a product that is not in the product catalog, then you can add the line directly with Add line. The other way is to use Add products where you can use searching and filtering to find items in the product catalog.
- ☒ Select the row you just created.
- ☒ In the Item number field, type a value. The items that are available for you to choose are limited by the category access policy and the procurement catalog for the buying legal entity.
- ☒ In the Quantity field, enter a number.

Submit the requisition -

Select Workflow to open the drop dialog.

-
- ☒ Select Submit.
- ☒ Close the page.
- ☒ In the Comment field, type a note for the approver of the requisition.
- ☒ Select Submit

⌵ Select Submit.

⌵ Close the page.

⌵ Refresh the page.

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/create-requisition-consumption>

Comments

Currently there are no comments in this discussion, be the first to comment!

Exam MB-330 All Actual Questions(2025/10/23)

Question #48

Topic 4

SIMULATION -

You are a functional consultant for a company named Contoso Entertainment System USA (USMF).

Sales order number 000754 contains a delivery detail of three ruggedized laser projectors. The customer reports that only two projectors were delivered.

You need to update the packing slip for the sales order.

To complete this task, sign in to Dynamics 365 portal.

Correct Answer: *See explanation below.*

1. Select Sales and marketing > Common > Sales orders > All sales orders.
2. Search for and select sales order number 000754.
3. On the Pick and pack tab, select Packing slip to open the packing slip.
4. Click on the Correct button.
5. On the Parameters FastTab, in the Quantity field, enter 2.
6. Set the Posting option to Yes to post the packing slip.
7. Set the Print packing slip option to Yes to print the packing slip when it's posted.

Comments

viking1 1 year ago

It is the "Lines" fast tab, and the field is "Update". Otherwise the answer is correct.

If there are batch or serial numbers involved, you'll need to enter the relevant information based on what has been reported as delivered and what has not.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #49

Topic 4

DRAG DROP -

A company plans to make changes to change management processes for purchase orders.

Currently, the system requires an approval for any change. The company wants to implement re-approval only when there is a change to the quantity or the unit price in a purchase order.

You need to configure the change management process to require re-approval only on changes to quantity and unit price.

In which order should you perform the actions? To answer, move all actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Answer Area

Select re-evaluation fields (quantity and price) and add to the policy rule

Create a new purchasing policy or edit an existing one

Select re-approval rule for purchase orders policy and create a new policy rule



Correct Answer:

Actions

Answer Area

Empty boxes for the correct answer actions.



Create a new purchasing policy or edit an existing one

Select re-approval rule for purchase orders policy and create a new policy rule

Select re-evaluation fields (quantity and price) and add to the policy rule

Reference:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-a-reapproval-rule-for-purchase-orders>

Comments

Bukhari 1 year, 2 months ago

Answer is correct:

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-a-reapproval-rule-for-purchase-orders>

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #50

Topic 4

DRAG DROP -

A company distributes products. The company produces some of the products it distributes.

The company needs to move from manual to automatic inventory reservations.

You need to set up automatic reservations.

Which parameters should you select? To answer, drag the appropriate parameters to the correct reservation policies. Each parameter may be used once, more than once, or not at all.

You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Parameter types

Item Model Group

Inventory and Warehouse Management

Production



Answer area

Reservation policy

Reserve items automatically for sales.

Reserve items automatically for transfers.

Reserve items when work is scheduled.

Parameter types

Parameter type

Parameter type

Parameter type

Correct Answer:

Parameter types

Item Model Group

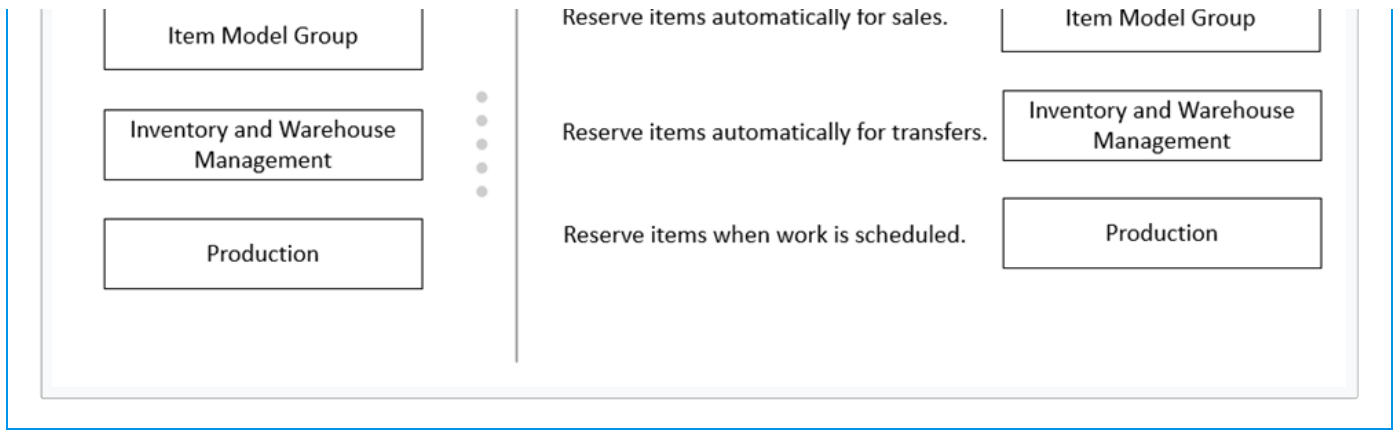
Answer area

Reservation policy

Parameter types

Reserve items automatically for sales.

Parameter type



Comments

sansol 1 year, 1 month ago

Absolutely correct!
upvoted 1 times

H_Incandenza 1 year, 5 months ago

See documentation:

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/inventory/reserve-inventory-quantities>

1. Reserve items automatically for sales = Item Model Group. See field "item sales reservation."
2. Reserve items automatically for transfers = Inv & WH MGMT parameters. See field "reserve items automatically" on the transfer tab.
3. Reserve items when work is scheduled = production parameters. See field "Reservation."

Note in point (3), they are using the term work to meet scheduled production routes, not warehouse work. The wording is a little confusing.
upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #51

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company uses Dynamics 365 Supply Chain Management to manage item returns.

You need to ensure that the original quantity and price from a sales order is used for return order.

Solution: Use the Find sales order function to link the return order to the original sales order.

Does the solution meet the goal?

A. Yes **Most Voted**

B. No

Correct Answer: A

Community vote distribution

A (100%)

Comments

satoshi_ 11 months ago

Selected Answer: A

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/warehousing/sales-returns#create-return-order-lines>
upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #52

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company uses Dynamics 365 Supply Chain Management to manage item returns.

You need to ensure that the original quantity and price from a sales order is used for return order.

Solution: Create a margin alert.

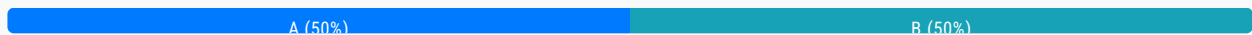
Does the solution meet the goal?

A. Yes **Most Voted**

B. No

Correct Answer: B

Community vote distribution



Comments

RaheelKhan 2 weeks, 2 days ago

Selected Answer: B

Its "B"

upvoted 1 times

boxafrika 1 month ago

Selected Answer: A

I'm gonna take a wild guess and say A. This topic is my weak spot.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #53

Topic 4

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company uses Dynamics 365 Supply Chain Management to manage item returns.

You need to ensure that the original quantity and price from a sales order is used for return order.

Solution: Create a Sales Order that uses the returned order sales type.

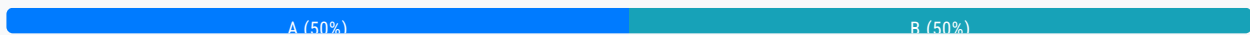
Does the solution meet the goal?

A. Yes **Most Voted**

B. No

Correct Answer: B

Community vote distribution



Comments

RaheelKhan 2 weeks, 2 days ago

Selected Answer: B

I would say "B"
upvoted 1 times

boxafrika 1 month ago

Selected Answer: A

Just a shot in the dark, but maybe A?
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #54

Topic 4

A company is implementing Dynamics 365 Supply Chain Management with batch-controlled items.

The management team wants to ensure that sales margins are calculated based on the cost of the product. Because the company values inventory using FIFO, the cost of the product fluctuates. The product is typically less expensive in the beginning of a sales cycle and becomes more expensive toward the end of the sales cycle. You must ensure that products are sold and that margins are calculated based on the cost of the inventory.

You need to ensure that the correct costs are assigned.

What should you configure?

- A. Run the Update expiry date job.
- B. Configure Reserve ordered items.
- C. Enable automatic reservation.
- D. Configure an item model group reservation policy. **Most Voted**

Correct Answer: D

Community vote distribution



Comments

AmrKamal 2 months, 1 week ago

Selected Answer: D

D. Configure an item model group reservation policy.
upvoted 1 times

H_Incandenza 11 months ago

Selected Answer: D

This makes sense only if you squint. In the IMG, you have fields that control means by which sales orders reserve items. The options allow different methods of reservations that, in a FIFO system would result in different costs.

See documentation here: <https://learn.microsoft.com/en-us/dynamics365/supply-chain/inventory/reserve-inventory-quantities>

see documentation: [help](#), [learn more](#) [getting started](#), [api](#), [faq](#), [partners](#), [supply chain](#), [inventory](#), [reserve inventory](#), [quantities](#)
upvoted 3 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #55

Topic 4

A company uses Dynamics 365 Supply Chain Management.

A customer negotiated a sales price for 100 items for the next 60 days. Management reviews reports on how many items the customer has purchased at this price. The customer has an existing order for the agreed sales agreement quantity. The customer calls to add an additional quantity that exceeds the sales agreement maximum amount. The customer is not entitled to the discounted sales price outside of the agreement.

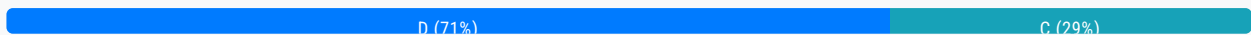
You need to ensure that the customer receives the ordered amount and that the management reports are correct.

Which action should you perform?

- A. Modify the sales agreement quantity as unconfirmed.
- B. Edit the sales order quantity and when prompted to save changes, select Yes.
- C. Modify the sales agreement to clear the Max Enforced checkbox and do not confirm.
- D. Create a new sales order for the quantity that exceeds the sales agreement amount. **Most Voted**

Correct Answer: D

Community vote distribution



Comments

PHX_IT **Highly Voted** 1 year, 10 months ago

Selected Answer: D

If the quantity exceeds the agreement, then when saving the change the link to the agreement will be broke and the price will change to the non-agreement price.

upvoted 5 times

AmrKamal **Most Recent** 2 months, 1 week ago

Selected Answer: D

D. Create a new sales order for the quantity that exceeds the sales agreement amount.

upvoted 1 times

globeearth 5 months, 4 weeks ago

Selected Answer: D

The existing order fulfills the 100-item agreement at the negotiated price. A new, separate sales order for the excess ensures the customer gets the additional quantity without the discount, aligning with the "not entitled" condition. Management reports (e.g., Sales Agreement Commitment reports) will accurately reflect only the 100 items under the agreement, while the excess appears in standard sales reports.

upvoted 1 times

SiD3652024 11 months, 3 weeks ago

I have just go this - this question is really stupid! What it is trying to say is that the customer is only able to claim the discount on amounts that fall within the agreement - so if the agreement is for 100 at X price and they order 110 the price for all 110 units should be Y not as you would probably assume 100 at X and 10 at Y! - No idea why you would want to do this but if you did the highlighted answer is right.

upvoted 1 times

SiD3652024 11 months, 3 weeks ago

Actually lets just go with D as its the sane answer

upvoted 1 times

satoshi_ 1 year, 5 months ago

Selected Answer: C

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/sales-agreements#policies-for-sales-agreements>

The following policies affect the way that the link between a sales agreement commitment and the corresponding sales order lines works:

Max is enforced – The total quantity or amount for all order lines can't exceed the quantity or amount that is specified on the related commitment.

upvoted 2 times

blnt 1 year, 6 months ago

Is there any way to know for sure what the final and correct answer is? I mean, isn't that the whole point of this platform? /rant

upvoted 2 times

Jeddai 1 year, 6 months ago

Selected Answer: C

By clearing the Max Enforced checkbox in the sales agreement, you allow the customer to order additional quantities beyond the original agreement maximum.

upvoted 1 times

mondays 1 year, 7 months ago

Selected Answer: D

From the doc, if changing quantity on sales order...

"If you specify a quantity that exceeds the quantity that is specified on a sales agreement line where the Max is enforced check box is selected, a message box prompts you to save the changed quantity. Select Yes to remove the link to the sales agreement line and recalculate the price. Select No to remove the link to the sales agreement line without recalculating the price."

A new line should be added for the additional qty so the original line retains the sales agreement price

upvoted 2 times

Blesaf 1 year, 11 months ago

Selected Answer: D

The action that you should perform to ensure that the customer receives the ordered amount and that the management reports are correct is:

- D. Create a new sales order for the quantity that exceeds the sales agreement amount.

This action will allow you to sell the additional quantity to the customer at the regular price, without affecting the sales agreement terms and fulfillment. You can also link the new sales order to the sales agreement by selecting the agreement number on the sales order header, but this is optional. The management reports will show the correct information about how

many items the customer has purchased at the agreed price and how many items they have purchased at the regular price.
upvoted 3 times

Mamaou 2 years, 1 month ago

Selected Answer: C

For me the answer is C. If you doesn't force the Max Enforced, the customer continues to have the right price and the manager knows correctly the quantity purchased.

If you B, Youedit the sales order quantity and select Yes, the link with the sales agreements is broken and the customer doesn't received the goods with the right amount and the manager cannot have the report with the right information.

upvoted 2 times

IJA_Indre 1 year, 3 months ago

but there is said: "The customer is not entitled to the discounted sales price outside of the agreement." So, correct answer is D

upvoted 2 times

Vnes80 2 years, 5 months ago

Correct

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/sales-agreements>

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #56

Topic 4

A company uses Dynamics 365 Supply Chain Management and has a single legal entity.

The company manually creates and adds new items frequently. Many of these items require the same setup as existing items. The company requires a streamlined process to copy fields from another item upon creation and allow for other employees to use the same process.

You need to configure the simplified process.

What should you do?

- A. Create a personalization.
- B. Release the product master.
- C. Create an item template. **Most Voted**
- D. Create a new product master.

Correct Answer: C

Community vote distribution

C (100%)

Comments

Kandakkapillil **Highly Voted** 1 year, 5 months ago

It should be C Item Template really confused why the answer id D Product master
upvoted 11 times

AmrKamal **Most Recent** 2 months, 1 week ago

Selected Answer: C

C. Create an item template.
upvoted 1 times

H_Incandenza 11 months ago

Selected Answer: C

It is C
upvoted 3 times

Blesaf 11 months, 2 weeks ago

Selected Answer: C

You need to configure the simplified process.
If you want to streamline and simplify the process then it should be Item template
upvoted 2 times

bromark10 1 year, 3 months ago

Selected Answer: C

C - Template. Product master is for variants..
upvoted 4 times

Vnes80 1 year, 5 months ago

Should be C
<https://learn.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/create-products-by-using-a-template>
upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #57

Topic 4

HOTSPOT

A company is implementing Dynamics 365 Supply Chain Management.

The top 10 customers receive a special price on ItemA when they buy a minimum of 50. Customers who qualify as the top 10 changes periodically throughout the year. The price of ItemA must remain static throughout the year and set up annually.

You must configure the system to meet the requirements.

What should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Requirement

Configure top 10 customers.

Configure pricing.

Configuration

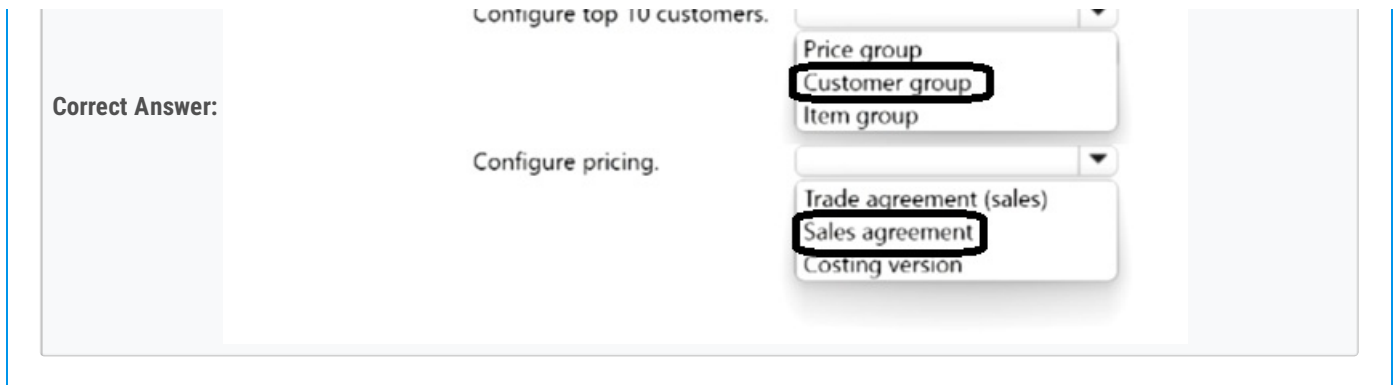
Price group
Customer group
Item group

Trade agreement (sales)
Sales agreement
Costing version

Answer Area

Requirement

Configuration



Comments

sansol Highly Voted 1 year, 1 month ago

Q1: Price group
Q2: Trade agreement
upvoted 16 times

globeearth Most Recent 5 months, 4 weeks ago

Q1. Customer group - The requirement is about "Top 10 Customers", this can be achieved by customer group not by pricing group. Q2. Trade agreement (Sales)
upvoted 1 times

globeearth 5 months, 2 weeks ago

Q1: Price group
Q2: Trade agreement
upvoted 1 times

ashnin 1 year ago

It should be price group & Trade agreement (Sales)
upvoted 4 times

Blesaf 1 year, 5 months ago

No, the second one is not a sales agreement, but a sales trade agreement. A sales agreement is a contract that commits the customer to buy products in a specific quantity or for a specific amount over time, in exchange for special prices and discounts. A sales trade agreement is a negotiated price for a specific product that applies to a specific customer. For sales where a sales trade agreement applies, this price takes priority over the item base price². A sales agreement and a sales trade agreement are different features in Dynamics 365 Supply Chain Management, and they have different setup and usage processes. You can learn more about the differences between them in this article: [Trade Agreements Explained: Dynamics 365 Finance and Operations<https://dynamics-tips.com/trade-agreements/>.
upvoted 1 times

Deetss 1 year, 7 months ago

1-Customer group is correct. 2-Trade agreement (sales) should be used, not a sales agreement. There is no commitment here, as long as the top10 customer buys 50 or greater of ItemA, they'll get a discount.
upvoted 2 times

H_Incandenza 1 year, 5 months ago

Your first answer is incorrect: it is price group. Please create a trade agreement, set party code to group, and then look at the dropdown under account selection. You will see that it displays price group, not customer group.
upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #58

Topic 4

A company uses Dynamics 365 Supply Chain Management to manage procurement operations.

A purchasing manager creates a procurement request of the main product line from an offshore vendor. The vendor informs the purchasing manager that the items will be delivered in two phases due to raw materials shortages. The purchasing manager wants to maintain this information by keeping the procurement request intact for tracking.

You need to configure the procurement requirements before the goods are shipped.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

A. Update folio.

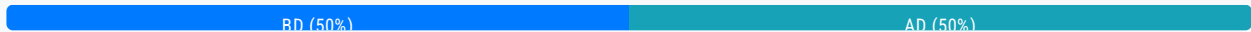
B. Update voyage. **Most Voted**

C. Update vessel.

D. Update purchase order. **Most Voted**

Correct Answer: *BD*

Community vote distribution



Comments

AmrKamal 2 months, 1 week ago

Selected Answer: AD

A. Update folio.
D. Update purchase order.
upvoted 1 times

globeearth 5 months, 4 weeks ago

Selected Answer: BD

except C. Update vessel, other 3 provides the solution. B and D offers complete solution

upvoted 1 times

globeearth 5 months, 2 weeks ago

Explanation of Incorrect Options: ->> A. Update folio: Folios in Dynamics 365 are typically used for financial tracking or grouping transactions, not for managing delivery schedules or procurement logistics. This option does not directly address the need to configure delivery phases. ->> C. Update vessel: While vessel information might be relevant in the context of shipping, it is too specific and not a standard configuration step for managing procurement requirements or delivery phasing in Dynamics 365. It's part of voyage setup but not a complete solution on its own.

upvoted 1 times

IlseKH 10 months, 2 weeks ago

What is a "procurement request"? does it mean a "purchase inquiry" so we can assume that a purchase order was created? very poor wording or am I mistaken.. though answers BD seem correct..

upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #59

Topic 4

A company has multiple legal entities. The company is implementing Dynamics 365 Supply Chain Management.

Purchase orders are generated from multiple legal entities. To reduce shipping costs, the purchase orders must be consolidated into multiple shipping containers of the same type and placed onto a single vessel for inbound receipt into the country/region.

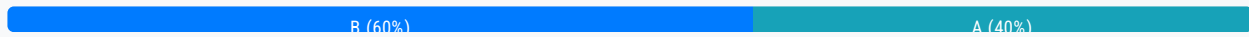
You need to configure the path of the shipping containers.

What should you configure?

- A. Journey
- B. Voyage **Most Voted**
- C. Route
- D. Route segment

Correct Answer: B

Community vote distribution



Comments

AmrKamal 2 months, 1 week ago

Selected Answer: B

B. Voyage
upvoted 1 times

globeearth 5 months, 4 weeks ago

Selected Answer: B

Configuring a voyage allows you to define the vessel's path (origin port to destination port), assign containers to it, and link purchase orders for inbound receipt. This meets the goal of reducing shipping costs by consolidating shipments into a single vessel.

upvoted 1 times

globeearth 5 months, 4 weeks ago

Why not A - A journey defines the end-to-end path but is broader than just the vessel or containers—it encompasses all stages of transport. The question focuses specifically on consolidating purchase orders into containers on a single vessel, not the entire origin-to-destination process.

upvoted 1 times

satoshi_ 1 year, 5 months ago

Selected Answer: B

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/landed-cost/manage-shipping-containers>

upvoted 1 times

simon_schulte 1 year, 5 months ago

Selected Answer: A

From my point of view it is A: Journey. The from and to Ports, which is the path of the containers, are set in the journey templates which can be multi leg as well.

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/landed-cost/multi-leg-journey-setup>

upvoted 2 times

IlseKH 10 months, 2 weeks ago

yea the wording "path" kinda indicates the journey legs.. I am with you on that

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #60

Topic 4

Case study -

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other questions in this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study -

To display the first question in this case study, click the Next button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. If the case study has an All Information tab, note that the information displayed is identical to the information displayed on the subsequent tabs. When you are ready to answer a question, click the Question button to return to the question.

Background -

Trey Research is a multinational manufacturer of health and dietary supplements based in Seattle, Washington. The company is experiencing a rapid expansion not only in its supplements but as a lifestyle brand that also sells apparel. The supplements and apparel businesses operate independently but manufacture and operate in the same legal entity.

Current environment -

Current environment. Technology -

Trey Research is migrating from an outdated, on-premises version of Dynamics AX to Dynamics 365 Supply Chain Management. The company wants to retain a lot of its current data structures and processes but adopt new efficiencies when the benefit is obvious. The company uses a third-party e-commerce site that is custom developed by an internal developer.

Current environment. Items -

Product numbering -

All items are numbered by using a smart numbering format: [Product SKU+Size+Color+Style]. For reporting, items are queried for sales and inventory reports by using the first six digits of the item number or until the first dash is encountered.

- A t-shirt could be 01001-S-Red for item 1001 in a size small with the color red.
- A single energy drink could be 02001-12oz or 02001-20oz for the different sizes that product 02001 is sold in.

Product attributes -

- All clothing shares the same set of product attributes.
- Supplements may share the same Product SKU but can have different attributes for the different size, color, or style variations of the product.
- Product attributes that are unnecessary for an item should be excluded from the item.

Pricing -

- All items always have a default price. This price will not expire.
- An item will have four different prices created for it every month, one for each customer tier, as detailed later in this section. The pricing expires at the end of the month. If no special pricing is created, the default item price will be used.
- The monthly sales price in which the additional price breaks are determined is based on the estimated cost of the manufactured items.
- Customers are categorized into four pricing tiers (A, B, C, and D) based on sales volume over the past 12 months.
- Customers can negotiate special pricing for items in 30-day, 60-day, and 90-day increments. Quantity restrictions may be placed, depending on the item discount and promotion.
- Promotional pricing is not used today. Pricing is restricted to monthly prices and customer-specific contract pricing.

Cost -

Items use a FIFO costing model today in their current Dynamics AX 2009 environment; however, using the FIFO costing method has created problems.

Current environment. Warehouse and inventory

- Warehouse requirements are simplistic. There is only one site. The site has two warehouses.
- Trey Research needs to make sure that any energy drinks and nutritional supplements are manufactured and packaged with the highest standards. Trey Research automatically inspects products when all products are reported as finished. All products are inspected again when the items are picked.

- Energy drinks require independent tests to check for dents in packaging, carbonation levels, and fill level.
- Nutritional supplements require separate tests for packaging, expiration date, product seal, and product labeling.
- Government compliancy and consistency testing are handled outside of the Enterprise Resource Planning (ERP) system.
- Resalable products are placed on one of two racks in the warehouse.

Requirements -

Requirements. Technology -

- Trey Research will integrate all pricing and discount capabilities to its e-commerce website.

Requirements. Items -

- Reporting on products should be streamlined as much as possible.
- The item numbering does not have to equate to the actual item number.
- The future costing methods adopted must be commonly accepted for manufacturers.
- Inventory costing should be done after a full inventory valuation is complete. It should take into consideration the direct materials, direct labor, and overhead that goes into an item.
- Any costing method used needs the ability to track cost records about an item, cost categories, and calculation formulas for indirect costs.
- The profitability for nutritional supplements manufacturing processes needs to be expressed in terms of the cost categories for routing operations and the calculation formulas for manufacturing overheads.
- If a vendor can no longer deliver the raw materials for the energy drinks due to supply chain issues, the costs for using an alternative vendor to source the raw materials should be used to determine the impact on profits.
- Apparel items will not be upgraded to the new costing method until after the go-live date due to resourcing and implementation limitations from the apparel team.

Requirements. Pricing -

- Trey Research plans to do promotional pricing. Certain products will receive special pricing during the hours of extreme sporting events that Trey Research sponsors. Before or after the event, normal pricing will resume.

Requirements. White labeling -

- Trey Research wants to start white labeling its products under the brands of major nutritional retail store brands. These products would only be sold to specific customers.
- Trey Research will provide and maintain a 'Compare to' price for customers to use to compare the white-labeled products. This Compare to price will also be the default item price for the customer if the customer accidentally lets a contract price expire.
- The configuration of these restrictions must be applied automatically when creating new products for those customers.

Requirements. Warehouse and inventory

- If products in the warehouse must be blocked from transactions for a specific reason, such as a health and safety review, warehouse users should be able to block the products quickly from the ERP system.

- All product quality tests should be processed in a uniform and consistent manner.
- Creation of any quality processes for products inbound to the warehouse, from the production line, or outbound from the warehouse to consumers should be automatically created to facilitate execution.
- Testing requirements:
 - ☒ Requirement 1: 100 percent of all nutritional supplements and 50 percent of all energy drinks must be tested when production orders are completed. After a product is in testing, 100 percent of all tests must be completed.
 - ☒ Requirement 2: 75 percent of all nutritional supplements and energy drinks should be tested against their required tests during an outbound process.
 - ☒ Damaged products must be placed in one of four bins (based on product type) during the inspection process.
 - ☒ You must define quarantine zones to optimize product visibility throughout the testing process.

You need to configure the system for the customer tier B pricing.

What should you do?

- A. Configure an item sales control for the item.
- B. Enable the customer group in the Activate price/discount form.
- C. Assign the product filter code for the item to the customer tier B customer group.
- D. Assign the item to the customer tier B price group.
- E. Approve and confirm the trade allowance agreement.

Correct Answer: E

Community vote distribution

E (100%)

Comments

globeearth 5 months, 4 weeks ago

Selected Answer: E

--> Trade Agreement: Use when you need a simple, consistent pricing structure for customers or vendors without promotional complexity (e.g., a standard 10% discount for a customer group). --> Trade Allowance Agreement: Use when running a promotion that requires customers to perform specific actions (e.g., marketing efforts or volume sales) and you want to manage budgets, claims, and profitability.

upvoted 1 times

Elyse0814 10 months, 4 weeks ago

Pricing is restricted to monthly prices and customer-specific contract pricing

This requires a trade agreement as there are 4 pricing tiers that dictate the price for that price group.

Answer is correct

upvoted 1 times

DaveTopics 1 year ago

Surely that clashes with ' Promotional pricing is not used today' when according to the documentation we "register promotion contracts (which are known as trade allowance agreements),"? <https://learn.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/trade-allowance>

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #61

Topic 4

DRAG DROP

-

Case study

-

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

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To start the case study

-

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Background

-

Trey Research is a multinational manufacturer of health and dietary supplements based in Seattle, Washington. The company is experiencing a rapid expansion not only in its supplements but as a lifestyle brand that also sells apparel. The supplements

and apparel businesses operate independently but manufacture and operate in the same legal entity.

Current environment

-

Current environment. Technology

Trey Research is migrating from an outdated, on-premises version of Dynamics AX to Dynamics 365 Supply Chain Management. The company wants to retain a lot of its current data structures and processes but adopt new efficiencies when the benefit is obvious. The company uses a third-party e-commerce site that is custom developed by an internal developer.

Current environment. Items

-

Product numbering

-

All items are numbered by using a smart numbering format: [Product SKU+Size+Color+Style]. For reporting, items are queried for sales and inventory reports by using the first six digits of the item number or until the first dash is encountered.

- A t-shirt could be 01001-S-Red for item 1001 in a size small with the color red.
- A single energy drink could be 02001-12oz or 02001-20oz for the different sizes that product 02001 is sold in.

Product attributes

-

- All clothing shares the same set of product attributes.
- Supplements may share the same Product SKU but can have different attributes for the different size, color, or style variations of the product.
- Product attributes that are unnecessary for an item should be excluded from the item.

Pricing

-

- All items always have a default price. This price will not expire.
- An item will have four different prices created for it every month, one for each customer tier, as detailed later in this section. The pricing expires at the end of the month. If no special pricing is created, the default item price will be used.
- The monthly sales price in which the additional price breaks are determined is based on the estimated cost of the manufactured items.
- Customers are categorized into four pricing tiers (A, B, C, and D) based on sales volume over the past 12 months.
- Customers can negotiate special pricing for items in 30-day, 60-day, and 90-day increments. Quantity restrictions may be placed, depending on the item discount and promotion.
- Promotional pricing is not used today. Pricing is restricted to monthly prices and customer-specific contract pricing.

Cost

-

Items use a FIFO costing model today in their current Dynamics AX 2009 environment; however, using the FIFO costing method has created problems.

Current environment. Warehouse and inventory

- Warehouse requirements are simplistic. There is only one site. The site has two warehouses.
- Trey Research needs to make sure that any energy drinks and nutritional supplements are manufactured and packaged with the highest standards. Trey Research automatically inspects products when all products are reported as finished. All products are inspected again when the items are picked.
- Energy drinks require independent tests to check for dents in packaging, carbonation levels, and fill level.
- Nutritional supplements require separate tests for packaging, expiration date, product seal, and product labeling.
- Government compliancy and consistency testing are handled outside of the Enterprise Resource Planning (ERP) system.
- Resalable products are placed on one of two racks in the warehouse.

Requirements

-

Requirements. Technology

-

- Trey Research will integrate all pricing and discount capabilities to its e-commerce website.

Requirements. Items

-

- Reporting on products should be streamlined as much as possible.
- The item numbering does not have to equate to the actual item number.
- The future costing methods adopted must be commonly accepted for manufacturers.
- Inventory costing should be done after a full inventory valuation is complete. It should take into consideration the direct materials, direct labor, and overhead that goes into an item.
- Any costing method used needs the ability to track cost records about an item, cost categories, and calculation formulas for indirect costs.
- The profitability for nutritional supplements manufacturing processes needs to be expressed in terms of the cost categories for routing operations and the calculation formulas for manufacturing overheads.
- If a vendor can no longer deliver the raw materials for the energy drinks due to supply chain issues, the costs for using an alternative vendor to source the raw materials should be used to determine the impact on profits.
- Apparel items will not be upgraded to the new costing method until after the go-live date due to resourcing and implementation limitations from the apparel team.

Requirements. Pricing

-

- Trey Research plans to do promotional pricing. Certain products will receive special pricing during the hours of extreme

sporting events that Trey Research sponsors. Before or after the event, normal pricing will resume.

Requirements. White labeling

- Trey Research wants to start white labeling its products under the brands of major nutritional retail store brands. These products would only be sold to specific customers.
- Trey Research will provide and maintain a 'Compare to' price for customers to use to compare the white-labeled products. This Compare to price will also be the default item price for the customer if the customer accidentally lets a contract price expire.
- The configuration of these restrictions must be applied automatically when creating new products for those customers.

Requirements. Warehouse and inventory

- If products in the warehouse must be blocked from transactions for a specific reason, such as a health and safety review, warehouse users should be able to block the products quickly from the ERP system.
- All product quality tests should be processed in a uniform and consistent manner.
- Creation of any quality processes for products inbound to the warehouse, from the production line, or outbound from the warehouse to consumers should be automatically created to facilitate execution.
- Testing requirements:
 - ☒ Requirement 1: 100 percent of all nutritional supplements and 50 percent of all energy drinks must be tested when production orders are completed. After a product is in testing, 100 percent of all tests must be completed.
 - ☒ Requirement 2: 75 percent of all nutritional supplements and energy drinks should be tested against their required tests during an outbound process.
 - ☒ Damaged products must be placed in one of four bins (based on product type) during the inspection process.
 - ☒ You must define quarantine zones to optimize product visibility throughout the testing process.

You need to configure the system for the new products that the company produces.

Which product type should you use? To answer, drag the appropriate product types to the correct products. Each product type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Product types

- Product
- Product BOM
- Product variant
- Product attribute

Answer Area

Product

Clothing item 01001-S-Red

Energy drink item 02001-12oz

Product type

Answer Area

Correct Answer:

Product

Product type

Clothing item 01001-S-Red

Product

Energy drink item 02001-12oz

Product variant

Comments

Elyse0814 Highly Voted 11 months ago

"A t-shirt could be 01001-S-Red for item 1001 in a size small with the color red."

"All clothing shares the same set of product attributes"

Clothing item 01001-S-Red is a product variant as well
upvoted 6 times

globeearth Most Recent 5 months, 4 weeks ago

Both are Product Variant. --> A product is standalone and doesn't support variants unless defined as a product master. --> A product master is a special type of product designed to generate variants. --> The product master is the parent definition, while product variants are the actionable instances. Example: "T-Shirt" (master) → "Small Red T-Shirt" (variant).
upvoted 1 times

globeearth 5 months, 2 weeks ago

The first question is about Clothing not a T-shirt. Clothing is raw material and All clothing shares the same set of product attributes. Answer is Product but T-shirt is a product variant.
The given answers are correct.
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #62

Topic 4

HOTSPOT

-

Case study

-

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To start the case study

-

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Background

-

Trey Research is a multinational manufacturer of health and dietary supplements based in Seattle, Washington. The company is experiencing a rapid expansion not only in its supplements but as a lifestyle brand that also sells apparel. The supplements

and apparel businesses operate independently but manufacture and operate in the same legal entity.

Current environment

-

Current environment. Technology

Trey Research is migrating from an outdated, on-premises version of Dynamics AX to Dynamics 365 Supply Chain Management. The company wants to retain a lot of its current data structures and processes but adopt new efficiencies when the benefit is obvious. The company uses a third-party e-commerce site that is custom developed by an internal developer.

Current environment. Items

-

Product numbering

-

All items are numbered by using a smart numbering format: [Product SKU+Size+Color+Style]. For reporting, items are queried for sales and inventory reports by using the first six digits of the item number or until the first dash is encountered.

- A t-shirt could be 01001-S-Red for item 1001 in a size small with the color red.
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Product attributes

-

- All clothing shares the same set of product attributes.
- Supplements may share the same Product SKU but can have different attributes for the different size, color, or style variations of the product.
- Product attributes that are unnecessary for an item should be excluded from the item.

Pricing

-

- All items always have a default price. This price will not expire.
- An item will have four different prices created for it every month, one for each customer tier, as detailed later in this section. The pricing expires at the end of the month. If no special pricing is created, the default item price will be used.
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- Promotional pricing is not used today. Pricing is restricted to monthly prices and customer-specific contract pricing.

Cost

-

Items use a FIFO costing model today in their current Dynamics AX 2009 environment; however, using the FIFO costing method has created problems.

Current environment. Warehouse and inventory

- Warehouse requirements are simplistic. There is only one site. The site has two warehouses.
- Trey Research needs to make sure that any energy drinks and nutritional supplements are manufactured and packaged with the highest standards. Trey Research automatically inspects products when all products are reported as finished. All products are inspected again when the items are picked.
- Energy drinks require independent tests to check for dents in packaging, carbonation levels, and fill level.
- Nutritional supplements require separate tests for packaging, expiration date, product seal, and product labeling.
- Government compliancy and consistency testing are handled outside of the Enterprise Resource Planning (ERP) system.
- Resalable products are placed on one of two racks in the warehouse.

Requirements

-

Requirements. Technology

-

- Trey Research will integrate all pricing and discount capabilities to its e-commerce website.

Requirements. Items

-

- Reporting on products should be streamlined as much as possible.
- The item numbering does not have to equate to the actual item number.
- The future costing methods adopted must be commonly accepted for manufacturers.
- Inventory costing should be done after a full inventory valuation is complete. It should take into consideration the direct materials, direct labor, and overhead that goes into an item.
- Any costing method used needs the ability to track cost records about an item, cost categories, and calculation formulas for indirect costs.
- The profitability for nutritional supplements manufacturing processes needs to be expressed in terms of the cost categories for routing operations and the calculation formulas for manufacturing overheads.
- If a vendor can no longer deliver the raw materials for the energy drinks due to supply chain issues, the costs for using an alternative vendor to source the raw materials should be used to determine the impact on profits.
- Apparel items will not be upgraded to the new costing method until after the go-live date due to resourcing and implementation limitations from the apparel team.

Requirements. Pricing

-

- Trey Research plans to do promotional pricing. Certain products will receive special pricing during the hours of extreme

sporting events that Trey Research sponsors. Before or after the event, normal pricing will resume.

Requirements. White labeling

- Trey Research wants to start white labeling its products under the brands of major nutritional retail store brands. These products would only be sold to specific customers.
- Trey Research will provide and maintain a 'Compare to' price for customers to use to compare the white-labeled products. This Compare to price will also be the default item price for the customer if the customer accidentally lets a contract price expire.
- The configuration of these restrictions must be applied automatically when creating new products for those customers.

Requirements. Warehouse and inventory

- If products in the warehouse must be blocked from transactions for a specific reason, such as a health and safety review, warehouse users should be able to block the products quickly from the ERP system.
- All product quality tests should be processed in a uniform and consistent manner.
- Creation of any quality processes for products inbound to the warehouse, from the production line, or outbound from the warehouse to consumers should be automatically created to facilitate execution.
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 - ☒ Requirement 2: 75 percent of all nutritional supplements and energy drinks should be tested against their required tests during an outbound process.
 - ☒ Damaged products must be placed in one of four bins (based on product type) during the inspection process.
 - ☒ You must define quarantine zones to optimize product visibility throughout the testing process.

You need to configure the extreme sports discounts.

Which component should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Configuration

Define the pricing method.

Identify the discount type.

Component

	<input type="text"/>
Trade allowances	
Trade agreement	
Discount	
Trade agreement discount	
	<input type="text"/>
Trade agreement	
Periodic	
Quantity	

Quantity
Threshold

Link the discount.

Channel
Catalog
Affiliation
Customer

Answer Area

Configuration

Define the pricing method.

Component

Trade allowances
Trade agreement
Discount
Trade agreement discount

Correct Answer:

Identify the discount type.

Trade agreement
Periodic
Quantity
Threshold

Link the discount.

Channel
Catalog
Affiliation
Customer

Comments

globeearth 5 months, 4 weeks ago

Trade agreement discount: A subset of trade agreements, focusing on discount structures (e.g., line or multiline discounts) rather than base pricing, with validity periods.

Periodic: Implies discounts applied at regular intervals or specific times, often linked to promotions or campaigns with defined start/end dates and times.

Channel is the most logical fit for a broad, event-driven promotion compared to customer-specific or catalog-specific linking.

upvoted 1 times

Markus0877 11 months, 1 week ago

Very poor question. Discount in particular hours is possible to setup only in Retail module. And answer will be:

1. Discount.
2. Periodic.
3. Channel.

But not any attention to SCM.

upvoted 3 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #63

Topic 4

Case study -

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To start the case study -

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Background -

School of Fine Art is a distribution company that sells school supply items to primary and secondary schools. These include items such as pens, pencils, paper, notebooks, chalk, desks, acrylic paints, blackboards, dry erase markers, and whiteboard paint. Due to increased demand for colored pencils, lead times are longer for these pencils. School of Fine Art plans to expand sales into this market.

School of Fine Art plans to implement Dynamics 365 Supply Chain Management to manage the business.

Current environment. Company structure

School of Fine Art consists of two legal entities.

Primary company -

- Located in Dublin, Ireland.
- Has a single named warehouse.
- Is the primary distribution center for both companies.

Second company -

- Is located in Glasgow, Scotland.
- Includes the following warehouses: Glasgow1, Glasgow2.
 - Glasgow1 is used primarily to supply items regionally.
 - Glasgow2 serves as local storage for vendor-owned inventory and bulk storage for School of Fine Art's inventory.

Current environment. General processes

School of Fine Art uses a combination of spreadsheets and paper forms to manage the business.

- All sales, purchases, and inventory are tracked in spreadsheets that are password protected by managers.
- Managers frequently share spreadsheet passwords so that other users can make edits on their behalf. Inventory quantities and values are unreliable.
- The spreadsheets are often incorrectly updated, have entry errors, and broken formulas for calculations.
- Purchase order receipts, picking lists, packing slips, and invoices are all handwritten on pre-printed, three-part forms.
- Late summer is the company's busiest time. During this time, workers are typically on the warehouse floor or making rush deliveries to schools to meet last-minute needs.

Current environment. Inventory and warehousing

- School of Fine Art values inventory by using FIFO costing methods.
- Inventory in the warehouses cannot be distinguished as available inventory or inventory that is sold to a customer and waiting to be picked. This creates inventory inflation during cycle counts and later shortages because warehouse workers count items that are already promised to customers and waiting to be shipped.
- Glasgow2 space is fully allocated to vendors.
- Due to space constraints, school orders for photocopiers are shipped from the vendor to the school.
- Crayons are stored as separate item numbers depending on whether they are in a box or a case. This creates issues when counting inventory to determine the total number of crayons in stock.
- Lack of inventory controls has led to shortages on sales orders, creating backorders and unhappy schools.
- Inventory is ordered quarterly due to the seasonality of the business.
- Items can change annually based on popular sizes, colors, and styles for each new school season. The creation of the different configurations is a manual process, which creates so much overhead that temporary workers are brought in to do the data entry.

Current environment. Purchasing -

- Reordering is manually managed by the buyers looking at the seasonal spikes for the start of the school year, slowing around the end-of-year holidays until the following school year.

- Pens are readily available products that are rarely discounted for sale.
- Photocopiers are only available for sale on the Glasgow region.
- Photocopy paper and construction paper are ordered by the pallet into Dublin1 and must be broken down into smaller sizes. The pallets are typically broken down and then split between what stays in Dublin1 and what is shipped to Glasgow1.
- Chalk and blackboards are slower sellers, so many vendors do not carry these items. School of Fine Art purchases these products from a single vendor. There are no alternative vendors available.
- School of Fine Art agrees to purchase a new line of smartboards from a vendor. The agreed-upon smartboard purchase prices will have a cost price per 55-inch, 75-inch, or 85-inch smartboard.
- The company purchases pencils for the following warehouses:
 - Glasgow1:
 - standard pencils from Vendor A
 - colored pencils from Vendor B
 - Dublin1:
 - standard pencils from Vendor A
 - colored pencils from Vendor A
- As whiteboard paint grows in popularity, so does the demand. This causes supply shortages. Whiteboard paint is ordered six months in advance.

Current environment. Customer sales

- The company contractually agrees to prices for some items with schools prior to the start of each school year.
- Schools may order bulk cases of products and choose to distribute further breakdowns, such as a case of crayons, which are then distributed to classrooms by the box.
- Pens do not require contracts with schools because they are low margin and do not have supply chain shortages.
- Painting supplies such as acrylic paint, canvases, and easels do not require a special contract and are sold at regular list price to all schools.
- Schools that offer painting classes are part of a program that provides special pricing on the painting supplies.
- Chalk and blackboards are ordered less frequently than they were in past years. Schools are choosing to use whiteboard paint, which is a lower cost than ordering and installing the whiteboards.

Requirements. Customers and sales

- The system must have the ability to limit product purchase amounts by a single school to prevent stock shortages for other schools.
- Schools are obligated to purchase the agreed amount for specific items per the school year.
- Customer service must be able to easily enter items for sales orders and identify stock shortages.
- Sales of whiteboard paint must be limited so that one school does not buy all the inventory and force backorders for other schools.
- Schools must agree to the amount of whiteboard paint they will purchase for the whole school year.

Requirements. Inventory costing -

- Inventory must have associated costs except for the vendor storage in Glasgow2.
- The vendor storage must still contain quantities but not include cost in inventory valuations.
- At the end of each month, the costing manager must be able to identify how many items will not be fully settled.
- Annual configuration changes to items must be automatically created where possible.
- The company must be able to track costs for colored pencils and standard pencils separately.

Requirements. Inventory -

- Warehouse workers must be able to use their mobile phones and the mobile app to take calls and create transactions in the warehouse.
- The desks must use a single item number and barcode regardless of year manufactured and the vendor.
- Water-based paints from the vendor must be received in pails.
- Acrylic paint must be managed by batches and expiration dates.
- Pencils must be categorized as colored pencils or standard pencils. The individual colors of each colored pencil (such as red, green, and blue) will not be tracked.
- The creation of unique smartboard items must be kept to a minimum.

Issues -

- WarehouseWorker1 works in Glasgow2. The worker receives a request to ship pallets of paper from the warehouse to Glasgow1 and Dublin1. WarehouseWorker1 must create the shipments in the system to transfer the pallets of paper from Glasgow1 to Dublin1.
- The number of backorders for desks has increased. Customer service representatives struggle to select a desk item number that has inventory on hand. The desks are the same item, but the manufacturer vendor and year differ.
- A school calls customer service to report that its photocopier is broken. The school needs expedited shipment of a replacement.
- A school that is part of the special paint program reports that a sale price on canvas last month was a better price than its paint program price. The school requests a price adjustment.
- A school reports that different shipments of acrylic paints are slightly different in color.
- The sales team decides to have a flash sale on pens for one month only. The person entering the Sales order line should be able to communicate the information to the customer on the Sales order line.
- Schools are reporting that chalk and blackboards are broken upon receipt. A worker in Dublin1 opens some cases of these products in the warehouse and finds that they are also broken. You must implement processes to enforce inventory inspection for a percentage of each purchase order line received. You must block all inventory for a purchase order line if the inspection fails.

You need to configure the whiteboard paint requirements for schools.

Which two settings should you configure? Each answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Quantity commitment **Most Voted**

B. Max is enforced **Most Voted**

C. Price and discount is fixed

D. Minimum release amount

E. Maximum release amount

Correct Answer: AB

Community vote distribution

AB (100%)

Comments

satoshi_ 11 months ago

Selected Answer: AB

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/purchase-agreements>
upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #64

Topic 4

Case study -

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

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To start the case study -

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Background -

School of Fine Art is a distribution company that sells school supply items to primary and secondary schools. These include items such as pens, pencils, paper, notebooks, chalk, desks, acrylic paints, blackboards, dry erase markers, and whiteboard paint. Due to increased demand for colored pencils, lead times are longer for these pencils. School of Fine Art plans to expand sales into this market.

School of Fine Art plans to implement Dynamics 365 Supply Chain Management to manage the business.

Current environment. Company structure

School of Fine Art consists of two legal entities.

Primary company -

- Located in Dublin, Ireland.
- Has a single named warehouse.
- Is the primary distribution center for both companies.

Second company -

- Is located in Glasgow, Scotland.
- Includes the following warehouses: Glasgow1, Glasgow2.
 - Glasgow1 is used primarily to supply items regionally.
 - Glasgow2 serves as local storage for vendor-owned inventory and bulk storage for School of Fine Art's inventory.

Current environment. General processes

School of Fine Art uses a combination of spreadsheets and paper forms to manage the business.

- All sales, purchases, and inventory are tracked in spreadsheets that are password protected by managers.
- Managers frequently share spreadsheet passwords so that other users can make edits on their behalf. Inventory quantities and values are unreliable.
- The spreadsheets are often incorrectly updated, have entry errors, and broken formulas for calculations.
- Purchase order receipts, picking lists, packing slips, and invoices are all handwritten on pre-printed, three-part forms.
- Late summer is the company's busiest time. During this time, workers are typically on the warehouse floor or making rush deliveries to schools to meet last-minute needs.

Current environment. Inventory and warehousing

- School of Fine Art values inventory by using FIFO costing methods.
- Inventory in the warehouses cannot be distinguished as available inventory or inventory that is sold to a customer and waiting to be picked. This creates inventory inflation during cycle counts and later shortages because warehouse workers count items that are already promised to customers and waiting to be shipped.
- Glasgow2 space is fully allocated to vendors.
- Due to space constraints, school orders for photocopiers are shipped from the vendor to the school.
- Crayons are stored as separate item numbers depending on whether they are in a box or a case. This creates issues when counting inventory to determine the total number of crayons in stock.
- Lack of inventory controls has led to shortages on sales orders, creating backorders and unhappy schools.
- Inventory is ordered quarterly due to the seasonality of the business.
- Items can change annually based on popular sizes, colors, and styles for each new school season. The creation of the different configurations is a manual process, which creates so much overhead that temporary workers are brought in to do the data entry.

Current environment. Purchasing -

- Reordering is manually managed by the buyers looking at the seasonal spikes for the start of the school year, slowing around the end-of-year holidays until the following school year.

- Pens are readily available products that are rarely discounted for sale.
- Photocopiers are only available for sale on the Glasgow region.
- Photocopy paper and construction paper are ordered by the pallet into Dublin1 and must be broken down into smaller sizes. The pallets are typically broken down and then split between what stays in Dublin1 and what is shipped to Glasgow1.
- Chalk and blackboards are slower sellers, so many vendors do not carry these items. School of Fine Art purchases these products from a single vendor. There are no alternative vendors available.
- School of Fine Art agrees to purchase a new line of smartboards from a vendor. The agreed-upon smartboard purchase prices will have a cost price per 55-inch, 75-inch, or 85-inch smartboard.
- The company purchases pencils for the following warehouses:
 - Glasgow1:
 - standard pencils from Vendor A
 - colored pencils from Vendor B
 - Dublin1:
 - standard pencils from Vendor A
 - colored pencils from Vendor A
- As whiteboard paint grows in popularity, so does the demand. This causes supply shortages. Whiteboard paint is ordered six months in advance.

Current environment. Customer sales

- The company contractually agrees to prices for some items with schools prior to the start of each school year.
- Schools may order bulk cases of products and choose to distribute further breakdowns, such as a case of crayons, which are then distributed to classrooms by the box.
- Pens do not require contracts with schools because they are low margin and do not have supply chain shortages.
- Painting supplies such as acrylic paint, canvases, and easels do not require a special contract and are sold at regular list price to all schools.
- Schools that offer painting classes are part of a program that provides special pricing on the painting supplies.
- Chalk and blackboards are ordered less frequently than they were in past years. Schools are choosing to use whiteboard paint, which is a lower cost than ordering and installing the whiteboards.

Requirements. Customers and sales

- The system must have the ability to limit product purchase amounts by a single school to prevent stock shortages for other schools.
- Schools are obligated to purchase the agreed amount for specific items per the school year.
- Customer service must be able to easily enter items for sales orders and identify stock shortages.
- Sales of whiteboard paint must be limited so that one school does not buy all the inventory and force backorders for other schools.
- Schools must agree to the amount of whiteboard paint they will purchase for the whole school year.

Requirements. Inventory costing -

- Inventory must have associated costs except for the vendor storage in Glasgow2.
- The vendor storage must still contain quantities but not include cost in inventory valuations.
- At the end of each month, the costing manager must be able to identify how many items will not be fully settled.
- Annual configuration changes to items must be automatically created where possible.
- The company must be able to track costs for colored pencils and standard pencils separately.

Requirements. Inventory -

- Warehouse workers must be able to use their mobile phones and the mobile app to take calls and create transactions in the warehouse.
- The desks must use a single item number and barcode regardless of year manufactured and the vendor.
- Water-based paints from the vendor must be received in pails.
- Acrylic paint must be managed by batches and expiration dates.
- Pencils must be categorized as colored pencils or standard pencils. The individual colors of each colored pencil (such as red, green, and blue) will not be tracked.
- The creation of unique smartboard items must be kept to a minimum.

Issues -

- WarehouseWorker1 works in Glasgow2. The worker receives a request to ship pallets of paper from the warehouse to Glasgow1 and Dublin1. WarehouseWorker1 must create the shipments in the system to transfer the pallets of paper from Glasgow1 to Dublin1.
- The number of backorders for desks has increased. Customer service representatives struggle to select a desk item number that has inventory on hand. The desks are the same item, but the manufacturer vendor and year differ.
- A school calls customer service to report that its photocopier is broken. The school needs expedited shipment of a replacement.
- A school that is part of the special paint program reports that a sale price on canvas last month was a better price than its paint program price. The school requests a price adjustment.
- A school reports that different shipments of acrylic paints are slightly different in color.
- The sales team decides to have a flash sale on pens for one month only. The person entering the Sales order line should be able to communicate the information to the customer on the Sales order line.
- Schools are reporting that chalk and blackboards are broken upon receipt. A worker in Dublin1 opens some cases of these products in the warehouse and finds that they are also broken. You must implement processes to enforce inventory inspection for a percentage of each purchase order line received. You must block all inventory for a purchase order line if the inspection fails.

You need to process the expedited photocopier replacement.

What should you do?

- A. Release the order to the warehouse for shipping.
- B. Create and release a load for the order.
- C. Send the shipment to the warehouse before sending it to the customer.
- D. Create an advance exchange order.

Correct Answer: D

Comments

Currently there are no comments in this discussion, be the first to comment!

Exam MB-330 All Actual Questions(2025/10/23)

Question #65

Topic 4

HOTSPOT

-

Case study

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- Schools are reporting that chalk and blackboards are broken upon receipt. A worker in Dublin1 opens some cases of these products in the warehouse and finds that they are also broken. You must implement processes to enforce inventory inspection for a percentage of each purchase order line received. You must block all inventory for a purchase order line if the inspection fails.

You need to set up pricing to solve the paint program school complaint.

What should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement

Configure pricing for the paint program.

Configuration

A screenshot of a configuration dropdown menu. The menu is open, showing three options: "Customer group", "Price group", and "Sales agreement". The "Price group" option is highlighted, indicating it is the selected configuration for the requirement.

Apply largest discount.

sales agreement

Find next on trade agreement line for all customers only
Find next on trade agreement line for select customers only
Find next on trade agreement lines for both the select customers and all customers

Correct Answer:

Requirement
Configure pricing for the paint program.

Apply largest discount.

Configuration

Customer group
Price group
Sales agreement

Find next on trade agreement line for all customers only
Find next on trade agreement line for select customers only
Find next on trade agreement lines for both the select customers and all customers

Comments

anuki06 6 months, 2 weeks ago

in the second question is not it the third option? because in all cases the lowest price should apply. "The school should receive the lowest price available, whether from the paint program pricing or a flash sale discount."

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #66

Topic 4

DRAG DROP

Accompany uses Dynamics 365 Supply Chain Management to manage procurement operations.

The company plans to source some product lines from offshore vendors. The company wants to use the landed cost module feature for the shipment tracking and item costing.

You need to configure the landed cost functionality.

What should you configure for each requirement? To answer, drag the appropriate components to the correct requirements. Each component may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Components

- Folio
- Purchase order
- Shipping container

Answer Area

Requirement

Identify the available weight and volume offered by the carrier to minimize the per unit shipping cost.

Identify the party responsible to pay the freight difference for the shipped item.

Component

Answer Area		Component
Requirement		
Identify the available weight and volume offered by the carrier to minimize the per unit shipping cost.		Folio
Identify the party responsible to pay the freight difference for the shipped item.		Purchase order

Comments

globeearth 5 months, 4 weeks ago

Shipping Container & Folio. A Shipping Container is a physical entity used to group goods that are physically transported

together within a voyage. It represents the actual container (e.g., 20-foot or 40-foot) holding the items. Folio is the best fit because: It groups goods by vendor, aligning with procurement from offshore vendors where freight responsibility might differ per supplier.

upvoted 1 times

satoshi_ 10 months, 3 weeks ago

My opinion.

1st: folio

2nd Shipping container

upvoted 1 times

satoshi_ 10 months, 3 weeks ago

sorry,

1st: Shipping container, 2nd: folio

upvoted 4 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #67

Topic 4

DRAG DROP

A company is implementing Dynamics 365 Supply Chain Management. The company has vendor agreements with domestic and international companies.

A production controller requires the ability to process the goods in transit to the company from international vendors. Charges and costs require the following setup:

- applied to domestic and international inbound shipments
- separate purchase orders

The company will not create inbound loads automatically.

You need to determine which module to configure to meet the requirement for inbound shipments.

Which module should you use? To answer, drag the appropriate modules to the correct requirements. Each module may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Modules

- Both
- Landed cost only
- Transportation management only

Answer Area

Requirement

- Process international goods in transit.
- Apply charges and costs to inbound shipments.

Modules

Answer Area		Modules
Requirement		
Process international goods in transit.		Landed cost only
Apply charges and costs to inbound shipments.		Both

Correct Answer:

Comments

AmrKamal 2 months, 1 week ago

Landed cost only

Both

upvoted 1 times

globeearth 5 months, 4 weeks ago

Landed Cost Only, Both. Landed Cost module is purpose-built for processing international goods in transit, offering a seamless process for tracking and receiving goods from offshore vendors. The requirement demands applying charges and costs to both domestic and international inbound shipments. Using Both ensures full coverage for all vendor types and maintains separate PO cost allocation, aligning with the diverse procurement needs.

upvoted 1 times

globeearth 5 months, 2 weeks ago

One of the primary features of Landed cost is its ability to process goods in transit. Goods in transit processing lets you take financial ownership of shipped items before they're physically received at the destination warehouse. Goods in transit processing is often required for international trade.

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/landed-cost/landed-cost-vs-tms>

upvoted 1 times

kiio104 9 months, 1 week ago

Agreed : because we should use Landed cost for inbound , TMS for outbound.

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/landed-cost/landed-cost-vs-tms>

upvoted 1 times

AmeliaG13 10 months ago

I would say:

1. Transportation management only

2. Landed cost only

What do you guys think?

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #68

Topic 4

HOTSPOT

A company uses Dynamics 365 Supply Chain Management to manage procurement operations.

The company plans to source some product lines from offshore vendors. The company wants to use the landed cost module feature for the shipment tracking and item costing.

You need to configure the procurement requirements.

What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Requirement	Option
Update item's final inventory cost.	<input type="checkbox"/> Post shipper's invoice <input type="checkbox"/> Post purchase invoice <input type="checkbox"/> Update purchase order charges
Update shipped item's ownership.	<input type="checkbox"/> Post shipper's invoice <input type="checkbox"/> Post purchase invoice <input type="checkbox"/> Update purchase order charges
Update shipment's tracking.	<input type="checkbox"/> Use voyage tracking <input type="checkbox"/> Add voyage activities <input type="checkbox"/> Update journey template

Answer Area

Requirement	Option
Update item's final inventory cost.	<input type="checkbox"/> Post shipper's invoice <input type="checkbox"/> Post purchase invoice <input type="checkbox"/> Update purchase order charges
Update shipped item's ownership.	<input checked="" type="checkbox"/> Post shipper's invoice <input type="checkbox"/> Post purchase invoice <input type="checkbox"/> Update purchase order charges

Correct Answer:



Comments

anuki06 6 months, 2 weeks ago

1. post purchase invoice
 2. post shippers invoice
 3. use voyage tracking
- upvoted 2 times

globeearth 5 months, 3 weeks ago

Agreed
upvoted 1 times

SiD3652024 11 months, 2 weeks ago

I think what is trying to imply is that the "Shipper Invoice" is for freight which would be posted at an estimated cost for the other 2 options, as both the purchase invoice for the goods and the charges for the goods would be posted before the final freight invoice it must be the right answer.
upvoted 1 times

mondays 1 year, 6 months ago

On review, I disagree with myself (below). Update shipment tracking is done in voyage tracking. Activities are set up elements assigned to legs. Answer should be
Update items final cost: Post shippers invoice
Update shipped item's ownership: Post purchase invoice
Update shipment's tracking: Voyage tracking
upvoted 2 times

mondays 1 year, 7 months ago

Answer is incorrect. Should be:-
Update items final cost: Post shippers invoice
Update shipped item's ownership: Post purchase invoice
Update shipment's tracking: Add voyage activities

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/landed-cost/landed-cost-overview>
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #69

Topic 4

CompanyA is a wholesaler implementing Dynamics 365 Supply Chain Management.

CompanyB is a retailer that has multiple retail stores and one centralized distribution center. CompanyA receives a separate sales order for each of CompanyB's retail stores. The sales orders must be shipped together to the centralized distribution center, with each retail store order picked and packed separately.

You need to configure the system to ensure that CompanyB's requirements are met through the outbound shipments from CompanyA.

Which two features should you configure? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Container mixing constraints **Most Voted**

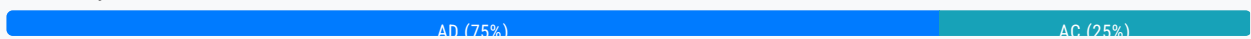
B. Space utilization

C. Location profile

D. Allow system grouping **Most Voted**

Correct Answer: AD

Community vote distribution



Comments

AmrKamal 2 months, 1 week ago

Selected Answer: AD

A. Container mixing constraints
D. Allow system grouping
upvoted 1 times

globeearth 5 months, 4 weeks ago

Selected Answer: AC

Why not B or D? B. Space Utilization: Focuses on optimizing load capacity, not ensuring separate picking/packing or shipment consolidation rules. D. Allow System Grouping: Groups picking across orders, which contradicts the need for separate picking per retail store order.

--> A. Container Mixing Constraints: Ensures each retail store's sales order is packed separately by preventing mixing of items across orders in containers. --> C. Location Profile :

Supports separate picking by defining location rules to ensure each order's items are retrieved distinctly.

upvoted 1 times

globeearth 5 months, 2 weeks ago

A. Container mixing constraints: Ensures each retail store's order is packed separately by restricting item mixing in containers.

D. Allow system grouping: Enables all sales orders to be grouped into a single shipment to the centralized distribution center. Ignore my previous response.

upvoted 1 times

anuki06 6 months, 2 weeks ago

Selected Answer: AD

A. Container Mixing Constraints (Correct)

This ensures that each retail store's order is picked and packed separately while still being shipped together in a single outbound shipment to CompanyB's distribution center.

This feature helps define rules on how different items/orders can be packed in containers, ensuring separation while optimizing shipments.

D. Allow System Grouping (Correct)

This enables multiple sales orders (from different retail stores) to be grouped into a single outbound shipment, which aligns with CompanyB's requirement to ship all orders together.

upvoted 2 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #70

Topic 4

DRAG DROP

-

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Background

-

Coho Vineyard & Winery is a parent company that has two subsidiaries: Coho Vineyard and Coho Winery. Coho Vineyard is based in Medford, Oregon. The vineyard grows the grapes and then produces and bottles the wine. Coho Winery, based in Grants Pass, Oregon, distributes packaged wine to businesses and consumers. The winery sells imported cheese and olive oil in addition to the wines.

Current environment. Technology landscape

- Coho Vineyard & Winery requires financial reporting from both Coho Vineyard and Coho Winery. The parent company consolidates financials in a third-party tool.
- Coho Winery currently manages inventory and financials on spreadsheets separately from the parent company.

Current environment. Inventory and warehousing

- The entire warehouse is temperature controlled. A refrigerated section of the warehouse is used for items that require colder storage.
- The items do not have fixed locations in the warehouse.
- Coho uses smart numbering for cheese items today. The items start with F for France and U for United States such as the following:
 - F11234 = French cheese
 - U14567 = US cheese
- Currently, wine does not use smart numbering.
- Inventory is valued at First In, First-Out (FIFO).
- Olive oil has a 12-month shelf life.
- WineA is expensive and not regularly stocked in the warehouse.
- WineB must be in the refrigerated section of the warehouse.
- WineC is non-refrigerated wine and is the majority of inventory in the warehouse.

Current environment. Vendors and procurement

- Cheese is purchased from vendors in two countries: France and United States.
- Non-cheese items can be purchased from vendors in other countries or regions.
- Olive oil is bought and sold in full cases of six each.
- When Coho Vineyard produces more wine than expected in a season, rebate programs are offered to any company whose monthly purchases exceed \$5,000.

Requirements. General

-

- The Coho Vineyard & Winery parent company, as well as Coho Vineyard, will not be considered in the implementation of Dynamics 365 Finance and Dynamics 365 Supply Chain Management for Coho Winery. They plan to implement them as separate legal entities in the next five years.

Requirements. Inventory and warehousing

- Items must be renumbered in the new system.
- Separate item numbers must be used for each imported item for use in simplified reporting by source country or region.
- Advanced Warehouse Management capabilities must be enabled in the new system.
- Each bottle of wine has a single item number.
- The vintage of each bottle will change annually and may affect the cost of the bottle. This cost must be tracked by year.
- Some bottles of wine require refrigeration. The system must automatically define where items must be stored in the warehouse.
- Wine must be grouped in a hierarchy such as the following:
 - Red
 - Cabernet
 - Merlot

- White
- Chardonnay
- Pinot
- Inventory value must be stored at each month end.
- Each month, the olive oil on-hand inventory is evaluated. Anything with less than six months left on the shelf life is sold to a discount retail store. If less than 90 days remains for the shelf life, then the olive oil is donated or destroyed.
- At least 20 cases of olive oil and no more than 50 cases are on hand and not reserved for upcoming customer orders.
- WineB must be refrigerated.

Requirements. Vendors and procurement

- The cheese smart numbering system will not be used in the future. Instead, the system must use standard configurations to ensure the correct cheese items are used for the correct country or region when ordering.
- Olive oil must be managed in full cases only, although the inventory cost must be calculated as cages.
- Should any bottle of olive oil be broken within a case, the cases will be sold at a discounted price.
- Vendor rebates must be calculated and submitted for a claim.
- Rebate programs are passed on to the retailers selling Coho Winery wines. The rebates must be claimed from Coho Vineyard.
- Purchase orders (POs) must be maintained online with tracked changes between the vendors and the buyers.
- The controller decides WineA must not be held in financial inventory on the Coho Winery books. The winery makes an agreement with the vendor that WineA will be owned by the vendor until a later date.
- Vendor1 sends bulk shipments. Coho Winery does not always have enough warehouse staff to receive inventory. The company requires Vendor1 to send advanced shipping notices (ASNs).
- The operations coordinator must schedule inbound loads. The company requires automation of inbound load creation where possible.

Issues

-
- The warehouse is at maximum capacity. Empty bin locations are not always available.
- The warehouse manager wants to establish fast moving locations for WineB on the floor and refill locations from higher rack storage.
- Coho Winery recently conducted an internal audit risk assessment. The risk assessment found that inventory value reports were stored in spreadsheets. The spreadsheets can easily be edited and lack controls.
- After olive oil is counted, multiple cases are destroyed due to shelf life. The inventory planner must determine if a new PO should be placed for olive oil.
- The vendor rebates claims are often rejected because the claims were miscalculated by not including discounts.
- The purchasing manager receives multiple complaints regarding POs:
 - Issue 1: PO changes are not accepted and confirmed, resulting in out-of-stock issues.
 - Issue 2: Vendors do not have control on responses to POs. Instead, the vendors rely on emails.

You need to enable the system to correctly calculate vendor claims.

Which configurations should you use for the rebates? To answer, move the appropriate configurations to the correct requirements. You may use each configuration once, more than once, or not at all. You may need to move the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer Area

Amount
Gross
Net
Quantity

Vendor rebate configurations

Requirement	Configuration
Rebate line break type	
Taken from	

Answer Area

Vendor rebate configurations

Correct Answer:

Requirement	Configuration
Rebate line break type	Amount
Taken from	Gross

Comments

e1b9339 Highly Voted 1 year ago

Think it should be
1st Amount. 2nd Net.
"Net" because it says
>>The vendor rebates claims are often rejected because the claims were miscalculated by not including discounts.

Reference:
<https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-rebates>

"In the Taken from field, you can specify the basis for the rebate calculation.
Gross – The rebate is calculated based on the gross price of the item.
Net – The rebate is calculated based on the net price of the item (that is, the price after other discounts have been applied)."
upvoted 5 times

globeearth Most Recent 5 months, 2 weeks ago

[1] Two types of The Rebate line break type field specifies the basis for the rebates. Quantity – The rebates are volume-based. Amount – The rebates are amount-based. from the question - "When Coho Vineyard produces more wine than expected in a season, rebate programs are offered to any company whose monthly purchases exceed \$5,000." -> Amount [2] In the Taken from field, you can specify the basis for the rebate calculation. Gross – The rebate is calculated based on the gross price of the item. Net – The rebate is calculated based on the net price of the item (that is, the price after other discounts). from the question - "The vendor rebates claims are often rejected because the claims were miscalculated by not including discounts." -> Net. <https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-rebates>
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #71

Topic 4

HOTSPOT

-

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

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At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study

-

To display the first question in this case study, click the Next button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. If the case study has an All Information tab, note that the information displayed is identical to the information displayed on the subsequent tabs. When you are ready to answer a question, click the Question button to return to the question.

Background

-

Coho Vineyard & Winery is a parent company that has two subsidiaries: Coho Vineyard and Coho Winery. Coho Vineyard is based in Medford, Oregon. The vineyard grows the grapes and then produces and bottles the wine. Coho Winery, based in Grants Pass, Oregon, distributes packaged wine to businesses and consumers. The winery sells imported cheese and olive oil in addition to the wines.

Current environment. Technology landscape

- Coho Vineyard & Winery requires financial reporting from both Coho Vineyard and Coho Winery. The parent company consolidates financials in a third-party tool.
- Coho Winery currently manages inventory and financials on spreadsheets separately from the parent company.

Current environment. Inventory and warehousing

- The entire warehouse is temperature controlled. A refrigerated section of the warehouse is used for items that require colder storage.
- The items do not have fixed locations in the warehouse.
- Coho uses smart numbering for cheese items today. The items start with F for France and U for United States such as the following:
 - F11234 = French cheese
 - U14567 = US cheese
- Currently, wine does not use smart numbering.
- Inventory is valued at First In, First-Out (FIFO).
- Olive oil has a 12-month shelf life.
- WineA is expensive and not regularly stocked in the warehouse.
- WineB must be in the refrigerated section of the warehouse.
- WineC is non-refrigerated wine and is the majority of inventory in the warehouse.

Current environment. Vendors and procurement

- Cheese is purchased from vendors in two countries: France and United States.
- Non-cheese items can be purchased from vendors in other countries or regions.
- Olive oil is bought and sold in full cases of six each.
- When Coho Vineyard produces more wine than expected in a season, rebate programs are offered to any company whose monthly purchases exceed \$5,000.

Requirements. General

-

- The Coho Vineyard & Winery parent company, as well as Coho Vineyard, will not be considered in the implementation of Dynamics 365 Finance and Dynamics 365 Supply Chain Management for Coho Winery. They plan to implement them as separate legal entities in the next five years.

Requirements. Inventory and warehousing

- Items must be renumbered in the new system.
- Separate item numbers must be used for each imported item for use in simplified reporting by source country or region.
- Advanced Warehouse Management capabilities must be enabled in the new system.
- Each bottle of wine has a single item number.
- The vintage of each bottle will change annually and may affect the cost of the bottle. This cost must be tracked by year.
- Some bottles of wine require refrigeration. The system must automatically define where items must be stored in the warehouse.
- Wine must be grouped in a hierarchy such as the following:
 - Red
 - Cabernet
 - Merlot

- White
- Chardonnay
- Pinot
- Inventory value must be stored at each month end.
- Each month, the olive oil on-hand inventory is evaluated. Anything with less than six months left on the shelf life is sold to a discount retail store. If less than 90 days remains for the shelf life, then the olive oil is donated or destroyed.
- At least 20 cases of olive oil and no more than 50 cases are on hand and not reserved for upcoming customer orders.
- WineB must be refrigerated.

Requirements. Vendors and procurement

- The cheese smart numbering system will not be used in the future. Instead, the system must use standard configurations to ensure the correct cheese items are used for the correct country or region when ordering.
- Olive oil must be managed in full cases only, although the inventory cost must be calculated as cages.
- Should any bottle of olive oil be broken within a case, the cases will be sold at a discounted price.
- Vendor rebates must be calculated and submitted for a claim.
- Rebate programs are passed on to the retailers selling Coho Winery wines. The rebates must be claimed from Coho Vineyard.
- Purchase orders (POs) must be maintained online with tracked changes between the vendors and the buyers.
- The controller decides WineA must not be held in financial inventory on the Coho Winery books. The winery makes an agreement with the vendor that WineA will be owned by the vendor until a later date.
- Vendor1 sends bulk shipments. Coho Winery does not always have enough warehouse staff to receive inventory. The company requires Vendor1 to send advanced shipping notices (ASNs).
- The operations coordinator must schedule inbound loads. The company requires automation of inbound load creation where possible.

Issues

-
- The warehouse is at maximum capacity. Empty bin locations are not always available.
- The warehouse manager wants to establish fast moving locations for WineB on the floor and refill locations from higher rack storage.
- Coho Winery recently conducted an internal audit risk assessment. The risk assessment found that inventory value reports were stored in spreadsheets. The spreadsheets can easily be edited and lack controls.
- After olive oil is counted, multiple cases are destroyed due to shelf life. The inventory planner must determine if a new PO should be placed for olive oil.
- The vendor rebates claims are often rejected because the claims were miscalculated by not including discounts.
- The purchasing manager receives multiple complaints regarding POs:
 - Issue 1: PO changes are not accepted and confirmed, resulting in out-of-stock issues.
 - Issue 2: Vendors do not have control on responses to POs. Instead, the vendors rely on emails.

You need to resolve the issues of the purchasing manager.

What should you configure for each requirement? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Configuration to solve the purchasing manager's issues

Issue	Configuration
Issue 1	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> PO is auto-confirmed PO is not auto-confirmed </div> </div>
Issue 2	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> Vendor collaboration Purchase requisitions Purchase order change management </div> </div>

Answer Area

Configuration to solve the purchasing manager's issues

Correct Answer:

Issue	Configuration
Issue 1	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> PO is auto-confirmed PO is not auto-confirmed </div> </div>
Issue 2	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <div style="padding: 2px;"> Vendor collaboration Purchase requisitions Purchase order change management </div> </div>

Comments

boxafrika 1 month ago

Selected Answer: D

Locked in on D. The other choices are clearly distractors.
 upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #72

Topic 4

HOTSPOT

A company is planning the configurations to use for the landed cost module in Dynamics 365 Supply Chain Management.

The company purchases goods from a single vendor. The vendor will transport the goods on a ship from LocationA to LocationC. A ship change at LocationB must be tracked in the system along the way. The entire order will be processed in a single shipment.

You need to identify which landed cost concept to use in the configuration.

Which landed cost concept should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Landed cost concept mappings to business scenario

Scenario component	Concept
The vendor goods for the shipment	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <ul style="list-style-type: none"> Folio Purchase order Inventory location Shipping container </div>
LocationA to LocationC	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <ul style="list-style-type: none"> Voyage Route plan Journey template Transportation template </div>
LocationA to LocationB	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <ul style="list-style-type: none"> Activity Leg Route Voyage </div>

Landed cost concept mappings to business scenario

Scenario component	Concept
The vendor goods for the shipment	<input type="text" value="Shipping container"/>
Correct Answer: LocationA to LocationC	<input type="text" value="Voyage"/>
LocationA to LocationB	<input type="text" value="Leg"/>

Comments

boxafrika 1 month ago

Selected Answer: A

I checked the official docs on this topic, and A is the correct implementation.
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #73

Topic 4

DRAG DROP

-

Case study

-

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

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To start the case study

-

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Background

-

Munson's Pickles and Preserves Farm is a distribution company that supplies pickles, preserves, pickling supplies, and accessory products to local farmers' markets as well as grocers. Munson's Pickles and Preserves Farm does not produce or provide canning services for any items.

Current Environment

-

Munson's Pickles and Preserves Farm has an accounting system that is disconnected from the warehousing system. This has caused issues with controlling and valuing inventory. With these core drivers, Munson's Pickles and Preserves Farm decides to implement Dynamics 365 Finance and Dynamics 365 Supply Chain Management.

Warehousing

-

- Munson's Pickles and Preserves Farm has a single warehouse that serves as the distribution center for all products.
- The warehouse has bulk locations as well as racking, but location names and numbers do not exist.
- Bulk locations are for storage of extra inventory that will not fit into the picking locations.
- The warehouse is temperature-controlled, with locations grouped into two zones: refrigerated and non-perishable.
- Inventory adjustments are made regularly due to lack of inventory controls.

Inventory Data

-

- Item numbers are inconsistent and were set up as "smart-numbering," such as 1-23-PKL and 44-24-PICK.
- Cucumbers are not grown by Munson's Pickles and Preserves Farm and may be sourced from local farmers.
- Pickles come in bottle sizes of 8 oz, 16 oz, 32 oz. The bottles are packed in cases.
- Pickles may be spear, chip, or whole shapes within the bottles. This does not impact the cost of the pickles when they are the same flavor.
- Pickle flavors are sweet, spicy, and dill. The flavors vary in price.
- Preserves come in multiple flavors, such as mango, strawberry, and grape. These are seasonal items only. Due to the varying flavors and quantities, the preserves are owned by the vendor until they are sold. The mango preserves require refrigeration. The other preserves do not require refrigeration.
- Many items are sold as accessories or supplies for pickling.
- Some items within inventory have an expiration date, such as vinegar.
- Fast-moving items are identified by inventory turns per quarter. Sweet and spicy pickles are the most popular.

Purchasing and Sales

-

- Munson's Pickles and Preserves Farm has an online store that can be found at munsonspicklesandpreservesfarm.com.
- The online store is limited to a subset of products that are accessories only, such as bottles and jars.
- A new product line of kosher pickles is going to be distributed by Munson's Pickles and Preserves Farm.
- VendorA is the largest vendor that Munson's Pickles and Preserves Farm buys products from. Munson's Pickles and Preserves Farm's second largest vendor is VendorB.

Requirements

-

Warehousing

-

- The warehouse manager requires fast-moving items to be easily accessible to the order pickers in AisleA, with no more than one item per bin location in AisleA. Both sweet and spicy pickles have more inventory than will fit in AisleA, resulting in bulk location storage.
 - o Spicy pickles must have no less than half of a pallet in AisleA at any time.
 - o Sweet pickles must have enough inventory in AisleA prior to creating waves for warehouse work.
- Strawberry preserves are selling slowly this season. They are put away in higher bin locations because they are not considered fast-moving items

Inventory & Data

-

- Item numbers must be set up to create a streamlined numbering system. Munson's Pickles and Preserves Farm requires that the old item number be stored in Dynamics 365 for cross reference purposes. Munson's Pickles and Preserves Farm has settled on 0000001 as the item format for pickles instead of 1-23-PKL. PKL will be stored as an attribute.
- Item numbers for pickles must be consolidated where possible into a single item number, regardless of bottle size.
- Cucumbers must be sold at actual cost because they are a special order.
- Kosher pickles must be set up in the item master. The kosher pickles are the same size jars and flavors as the other pickles, except that they have a kosher designation and will be slightly more expensive.
- Vinegar and other perishable items must have date tracking for the manufacturer's batch number and expiration date of the product.
- A batch of mango preserves had to be thrown away because the warehouse workers put away the product into the non-perishable zone.

Purchasing & Sales

-

- Cucumbers must be sourced from local vendors for special orders only.
- Munson's Pickles and Preserves Farm recently signed an exclusivity agreement with VendorA, and buyers must now only purchase from VendorA.
- VendorA recently purchased a competitor company, VendorB. VendorA wants to ensure that all agreements with VendorA also apply to VendorB while they work on merging the two companies into one.
- VendorC sells preserves to Munson's Pickles and Preserves Farm and requires the following:
 - o Shipment requirement: VendorC owns the product after shipment to Munson's Pickles and Preserves Farm until the time of sale.
 - o On-hand requirement: VendorC has access to view on-hand preserve inventory at Munson's Pickles and Preserves Farm warehouse.

Issues

-

- CustomerD reports that the vinegar they ordered had a week left before it expired when they received it. This did not give CustomerD enough time to use the vinegar before they had to dispose of it. CustomerD now requires that all vinegar has more than 30 days left before the expiration date.
- A customer calls and states that they ordered kosher pickles and received regular pickles. Inventory Control Clerk 2 reports

that kosher and non-kosher pickles of the same variety are in the same warehouse location, contributing to the picking errors.

- A salesperson reports that the margin is incorrect on a customer's special order because the cucumber cost was for the most recent receipt of cucumbers, not the cucumbers received for the specific customer order.
- An internal audit revealed that large quantities of pickles were missing and written off as damaged on multiple occasions cover the past year. No documentation or explanation of the write offs exist. There is no documentation of disposal, and no approval from management to substantiate that the pickles were not stolen.
- Jars of pickles are received as eaches. Case counts of pickle jars vary by size:
 - o 8 oz jars are 12 per case
 - o 16 oz jars are 6 per case
- o The varied counts in each case create overhead in the warehouse.

- The receiving clerk in the warehouse wants to ensure that broken bottles of vinegar are moved to a damage location named LocationA. Expired vinegar should be moved to a return-to-vendor location named LocationB. All other vinegar should be put away and sold according to normal location directives.
- Operator1 is picking a pallet of strawberry preserves from a location to the shipping dock. While picking up the pallet, Operator1 drops the pallet. Operator1 must make sure that the strawberry preserves are not available for shipment until the damage is evaluated.
- Operator2 tries to print wave labels that contain item 0000001. The labels start to print and then jam. At the same time, the printer battery needs to be recharged and the labels need to be reprinted.

You need to configure the kosher pickle requirements for VendorA.

What should you configure? To answer, move the appropriate configurations to the correct requirements. You may use each configuration once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Configurations	Requirement	Configuration
Set invoice account field		
Populate default vendor	VendorA agreement	<input type="text"/>
Set approved vendor list	VendorB agreement	<input type="text"/>
Create trade agreement		

	Requirement	Configuration
Correct Answer:	VendorA agreement	Populate default vendor
	VendorB agreement	Set approved vendor list

Comments

boxafrika 1 month ago

Selected Answer: D

Feels like D is the one. Does anyone disagree?

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #74

Topic 4

A company uses Dynamics 365 Supply Chain Management. The company plans to implement landed cost.

The company must be able to assign statuses to inform users of a specific voyage.

You need to configure the statuses for the voyages for given cost areas.

Which three cost areas should you configure? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Vendor

B. Purchase order

C. Folio

D. Shipping container

E. Vessels

Correct Answer: CDE

Community vote distribution

BCD (100%)

Comments

globeearth 5 months, 4 weeks ago

Selected Answer: BCD

The three cost areas to configure statuses for are those directly tied to voyage progression, cost application, and user visibility: --> Purchase Order: Status "Shipped" when goods leave Europe, "Received" when delivered. --> Folio: Status "Shipped" for the vendor's goods, "Costed" after cost posting. --> Shipping Container: Status "In transit" on the ocean, "At port" in Canada, "Received" at the warehouse.

upvoted 1 times

globeearth 5 months, 2 weeks ago

C,D,E. How These Cost Areas Work Together

Vessel: Tracks the overall voyage (e.g., "In Transit").

Shipping Container: Tracks individual containers within the voyage (e.g., "Loaded").

Folio: Tracks the financial/cost aspects of the voyage (e.g., "Costs Allocated").

Together, these three cost areas provide a comprehensive view of the voyage's logistical and financial status, meeting the requirement to "assign statuses to inform users of a specific voyage." Ignore my previous response.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #75

Topic 4

A Canadian company uses Dynamics 365 Supply Chain Management.

The company sources a single item from two European vendors. The purchase price agreements are different for each vendor. The shipping costs can vary with every order and have multiple legs of shipment on the water and land.

You need to calculate the landed cost of the item per order to identify the most economical vendor.

What should you configure?

A. Inventory model group

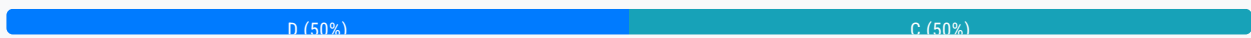
B. Vessel

C. Journey template

D. Voyage **Most Voted**

Correct Answer: C

Community vote distribution



Comments

AmrKamal 2 months, 1 week ago

Selected Answer: C

C. Journey template

upvoted 1 times

28adb7a 3 months, 1 week ago

Selected Answer: C

"journey" is about the transport structure and cost modeling, while "voyage" is the actual shipment. Since you're trying to identify the most economical vendor per order based on transport, C. Journey template is the best choice.

upvoted 1 times

28adb7a 3 months, 1 week ago

Nevermind, idk
upvoted 1 times

globeearth 5 months, 4 weeks ago

Selected Answer: D

Voyage: Ties directly to specific purchase orders (one per vendor per order), capturing each vendor's purchase price. Tracks multi-leg shipments (water and land) and applies variable costs (e.g., freight per leg), which differ with every order. Calculates the total landed cost per item by combining purchase price and shipping costs, enabling a direct comparison between Vendor A and Vendor B for each order.

upvoted 1 times

globeearth 5 months, 2 weeks ago

voyages support multiple legs of shipment (both on water and land) in the Landed Cost module. Journey Template: Explicitly defines multiple legs (e.g., sea then land) as a reusable plan. It's static and doesn't track actual shipments.

Voyage: Executes the shipment, supporting multiple legs within a single record by tracking containers and costs across the journey. It's dynamic and operational.

upvoted 2 times

anuki06 6 months, 2 weeks ago

Selected Answer: D

voyage ensures that all cost factors are considered, allowing for accurate landed cost calculations per vendor.

upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #76

Topic 4

HOTSPOT

A company uses landed cost for its Dynamics 365 Supply Chain Management implementation.

A vendor has inconsistencies in the over- and under-delivery of items across their product catalog. Because the variances are line specific, the company must evaluate each line for the over- and under-tolerances rather than the entire order.

The company must put restrictions on the vendor for what is acceptable. Maintenance after configuration must be minimized as much as possible.

You need to configure the over- and under-tolerances of the voyages.

Which configurations should you use? To answer, select the appropriate options in the answer area

Over- and under-tolerance configuration for voyage lines

Field	Configuration
Account code	<input type="text"/> ▼ Table Group All
Item code	<input type="text"/> ▼ Table Group All
Tolerance	<input type="text"/> ▼ Amount Percentage

Over- and under-tolerance configuration for voyage lines

Field Configuration

Correct Answer:

Account code	<input type="text" value="Table"/>
Item code	<input type="text" value="Group"/>
Tolerance	<input type="text" value="Percentage"/>

Comments

Joker90122 3 weeks ago

Selected Answer: A

I'm thinking A. Can anyone confirm this?
upvoted 1 times

Exam MB-330 All Actual Questions(2025/10/23)

Question #77

Topic 4

DRAG DROP

A company is configuring the landed cost functionality in Dynamics 365 Supply Chain Management.

The company requires configuration of a cost type code for several landed cost requirements.

You need to identify which cost type code account concept to use for each requirement.

Which cost type code account concepts should you use? To answer, move the appropriate account concepts to the correct requirements. You may use each account concept once, more than once, or not at all. You may need to move the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Landed cost – Cost type code account concepts

Account concepts	Requirement	Account concept
Offset accounts		
Variance accounts	Post the actual freight costs that are different than the estimated freight costs.	
Charge accrual accounts	Post cost estimates when posting the purchase invoice.	
Price difference accounts		

Landed cost – Cost type code account concepts

Requirement	Account concept
Post the actual freight costs that are different than the estimated freight costs.	Variance accounts
Post cost estimates when posting the purchase invoice.	Charge accrual accounts

Correct Answer: